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## UNDERSTANDING THE ROLE OF PHYSICIAN ATTIRE ON PATIENT PERCEPTIONS: A SYSTEMATIC REVIEW OF THE LITERATURE

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UNDERSTANDING THE ROLE OF PHYSICIAN ATTIRE ON PATIENT PERCEPTIONS: A SYSTEMATIC REVIEW OF THE LITERATURE

*Targeting Attire to Improve Likelihood Of Rapport (TAILOR) Investigators*

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ABSTRACT

**OBJECTIVES:** Preferences regarding physician attire are unknown. We did a systematic review to examine the influence of physician attire on patient perceptions including trust, satisfaction, and confidence.

**SETTING, PARTICIPANTS, INTERVENTIONS AND OUTCOMES:** We searched MEDLINE, Embase, Biosis Previews and Conference Papers Index. Studies that: (a) involved participants  $\geq 18$  years of age; (b) evaluated physician attire; and (c) reported patient perceptions related to attire were included. Two authors determined study eligibility. Studies were categorized by country of origin, clinical discipline (e.g., internal medicine, surgery), context (inpatient vs. outpatient) and occurrence of a clinical encounter when soliciting opinions regarding attire. Studies were assessed using the Downs and Black Scale risk of bias scale. Due to clinical and methodological heterogeneity, meta-analyses were not attempted.

**RESULTS:** Of 1,011 citations, 27 studies involving 9,277 patients met eligibility criteria. Included studies featured patients from 12 countries. General medicine, procedural (e.g., general surgery, obstetrics), clinic, emergency departments and hospital settings were represented. Preferences or positive influence of physician attire on patient perceptions were reported in 18 of the 27 studies (67%). Formal attire with or without white coats and white coats with other attire not specified was preferred in 14 of 27 studies (52%). Preference for formal attire and white

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5 coats was more prevalent among older patients and studies conducted in Europe  
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7 and Asia. Five of 7 studies involving procedural specialties reported either no  
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9 preference for attire or a preference for scrubs; studies in intensive care and  
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11 emergency settings also found no attire preference. Only 3 of 12 studies that  
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13 surveyed patients after a clinical encounter concluded that attire influenced  
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15 patient perceptions.  
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21 **CONCLUSIONS:** Although patients often prefer formal physician attire, perceptions  
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23 of attire are influenced by age, locale, setting and context of care. For attire to  
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25 positively influence patients, approaches tailored to myriad factors appear  
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27 necessary.  
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**STRENGTHS**

- Comprehensive review of the topic strengthened by robust methodology, expansive literature search, stringent inclusion and exclusion criteria, and use of an externally validated quality-tool to rate studies.
- Filtering studies by the conceptual understanding that culture, tradition, patient expectations and settings influence perceptions allow for unique insight regarding whether and how physician attire influences perceptions.
- Unique findings including the fact that attire preferences vary by geographic location, patient age and context of care.

**WEAKNESSES**

- Like all systematic reviews, this is an observational study; trends, not causality are assessed using available data.
- The inclusion of a diverse number of study designs and patient populations introduces potential for unmeasured confounding or bias.
- Although we created uniform measures to apply across all studies, diverse outcomes reporting related but ill-defined patient perceptions or preferences may limit inferential insights

## INTRODUCTION

The foundation of a positive patient-physician relationship rests on mutual trust, confidence, and respect. Patients are not only more compliant when they perceive their doctors as being competent, supportive and respectful, but also more likely to discuss important information such as medication compliance, end-of-life wishes, or sexual histories.[1 2] Several studies have demonstrated that such relationships positively impact patient outcomes, especially in chronic, sensitive, and stigmatizing problems such as diabetes mellitus, cancer or mental health disorders.[3 4]

In the increasingly rushed patient-physician encounter, the ability to gain a patient's confidence with the goal to optimize health outcomes has become a veritable challenge. Therefore, strategies that help in gaining a patient's trust and confidence are highly desirable. A number of studies have suggested that physician attire may be an important early determinant of patient confidence, trust, and satisfaction.[5-7] This insight is not novel; rather, interest in the influence of attire on the physician-patient experience dates back to Hippocrates.[8] However, targeting physician attire to improve the patient experience has recently become a topic of considerable interest.[9 10]

For physician attire to influence patient experiences, an understanding of when, why and how attire may influence such perceptions is necessary. Although studies examining the influence of attire are abundant, few such studies have considered how physician specialty, context of care, geographic locale and

patient factors such as age, education or gender may influence such outcomes. Furthermore, the existing literature stands conflicted on the importance of physician attire. For instance, in a seminal review, Bianchi and colleagues suggest “patients are more flexible about what they consider ‘professional dress’ than the professionals who are setting standards.”[11] However, in another review, Bearman et al. reported that patients prefer formal attire and a white coat, noting that “these partialities had a limited overall impact on patient satisfaction and confidence in practitioners.”[12] Notably, none of these reviews considered the influence of patient age, geography, cultural background, and clinical context all of which may influence conclusions. Therefore, to bridge these knowledge gaps, we performed a systematic review of the literature and hypothesized that patients will prefer formal attire in most settings. Additionally, we postulated that context of care will influence patient perceptions on attire, such that patients receiving care in acute- or procedure-based settings are less likely to be influenced by attire.

**METHODS**

*Information Sources and Search Strategy*

We followed the Preferred Reporting Items for Systematic Reviews and Meta-Analyses (PRISMA) when performing this systematic review.[13] With the assistance of a medical reference librarian (AH), we performed serial searches for English and non-English studies that reported patient perceptions related to



physician attire. MEDLINE via Ovid (1950–present), Embase (1946–present), and Biosis Previews via ISI Web of Knowledge (1926–present) and Conference Proceedings Index (dates) were systematically searched using controlled vocabularies for key words including a range of synonyms for clothing, physician and patient satisfaction (**Appendix**). All human studies published in full-text, abstract or poster form were eligible for inclusion. No publication date, language or status restrictions were placed on the search. Additional studies of interest were identified manually searches of bibliographies. Serial searches were conducted between July 2, 2013 and May of 2014; the search was last updated May 15, 2014.

### *Eligibility Criteria and Study Selection*

Two authors (CP and MM) independently determined study eligibility; any differences in opinion regarding eligibility were resolved by a third author (VC). Studies were included if they: (a) involved adults  $\geq 18$  years of age; (b) evaluated physician attire; (c) reported patient-centered outcomes such as satisfaction, perception, trust, attitudes, or comfort; and, (d) studied the impact of attire on these outcomes. We excluded studies involving only pediatric and psychiatric patients because perceptions of attire were felt unreliable in these settings.

### *Data Extraction and Synthesis*

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Data were extracted from all included studies independently and in duplicate on a template adapted from the Cochrane Collaboration.[14] For all studies, we abstracted the number of patients, context of clinical care, physician specialty, type of attire tested, method of assessing the impact of attire, and outcomes including patient trust, satisfaction, confidence or synonyms thereof. When studies included both pediatric and adult patients, we included the study but abstracted data only on adult patients when possible. Study authors were contacted to obtain missing or additional data via electronic mail. Owing to clinical and methodological heterogeneity in the design, conduct and outcomes reported within the included studies, formal meta-analyses were not attempted. Descriptive statistics were used to report data. Inter-rater agreement for study abstraction was calculated using Cohen's kappa statistic.

*Definitions and Classification*

Physician attire was defined as either personal or hospital-issued clothing, with or without the donning of a white physician coat (recorded separately whenever possible). We considered formal attire as a collared shirt, tie and slacks for male physicians and blouse (with or without a blazer), skirt or suit pants for female physicians. Attire that did not meet these criteria was defined as casual (e.g., polo shirts, blue jeans). Donning of hospital-issued or physician-owned “scrubs” was recorded when these data were available.

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5 In order to understand whether culture influenced perceptions of physician  
6 attire, we assessed study outcomes by country and region of origin. Studies were  
7 also further categorized as follows: context of care was defined as the location  
8 where the patient was receiving care (e.g. intensive care, urgent care, hospital or  
9 clinic). A clinical encounter was defined as a face-to-face clinical interaction  
10 between physician and patient during which the physician was wearing the study  
11 specific attire or the attire of interest. Acute care was defined as care provided in  
12 an emergency department, intensive care unit, or urgent care unit; all other  
13 settings were classified non-acute. We defined family medicine, internal  
14 medicine, private practice clinics and inpatient medicine wards as studies  
15 involving medicine populations whereas studies that included patients from  
16 various specialties (e.g., internal medicine, surgery) or various locations (e.g.,  
17 clinic, hospital) were classified as being "mixed." Reports that included  
18 dermatology, orthopedics, obstetrics and gynecology, podiatry and surgical  
19 populations were classified as "procedural" studies.

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21 To standardize and compare outcomes across studies, the following terms  
22 were used to indicate positive perceptions or preference for a particular attire:  
23 satisfaction, professionalism, competence, comfort, trust, confidence, empathy,  
24 authoritative, scientific, knowledgeable, approachable, "easy to talk to", friendly,  
25 courteous, honest, caring, respect, kind, "spent enough time", humorous,  
26 sympathetic, polite, clean, tidy, responsible, concerned, "ability to answer  
27 questions" and "took problem seriously." Conversely, terms such as scruffy,  
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aloof, unkempt, untidy, unpleasant, relaxed, intimidating, impolite, rushed were considered negative outcomes denoting non-preference for the tested attire.

*Risk of Bias in Individual Studies*

As recommended by the Cochrane Collaboration, two authors independently assessed risk of study bias using the Downs and Black Scale.[15] This instrument uses a point-based system to estimate the quality of a given study by rating domains such as internal and external validity, bias, and statistical power. A priori, studies that received a score of 12 or greater were considered high quality. Inter-rater agreement for adjudication of study quality was calculated using Cohen's kappa statistic.

**RESULTS**

Of 1,011 citations, 42 studies met initial inclusion criteria. Following exclusion of duplicate and ineligible articles, 27 studies were included in the systematic review (**Figure 1**).[1 5 16-40] Included studies ranged in size from 77 to 1,116 patients. Although many studies did not provide gender information, when identified, a similar number of male and female participants were included across studies (47% male vs. 53% female in 18 studies).[1 5 16 17 20-22 24 26 28 29 31-34 37 39 40] Three studies performed in obstetric and gynecology populations included only female patients.[21 24 37] Inter-rater agreement for

agreement on eligibility and abstraction of data were excellent ( $\kappa=0.94$  and  $0.90$ , respectively).

Many of the included studies were conducted in the United States ( $n=10$ )[1 18 20 21 23-25 32 37 38]; however, other geographic locations including Canada ( $n=2$ ),[17 36] UK, Ireland and Scotland ( $n=5$ ),[19 26 27 35 40] Asia ( $n=3$ )[5 22 29], other European nations ( $n=4$ ),[30 31 34 39], Australia and New Zealand ( $n=2$ ),[28 33] and the Middle East ( $n=1$ )[16] were also represented. With respect to temporality, 19 of the 27 included studies were published within the last decade;[1 5 16 17 20-24 26 27 30-34 37 39 40] however, several studies were published more than ten years ago.[18 19 25 28 29 35 36 38] Six studies specified the inclusion of patients who had at least a high school or college-level education;[1 16 17 21 36 39] however, the remaining studies did not report the educational level of their population.

With respect to the specialties where studies were performed, a number of medical disciplines including internal medicine, surgery, obstetrics and gynecology, family practice, dermatology, podiatry and orthopedics were represented. The context of care within the 27 individual studies varied substantially and spanned both hospitalized and outpatient settings. Medical and surgical clinics, emergency departments, hospital wards, private family practice clinics, urgent and intensive care units, and military-based clinics were also featured in the included studies (**Table 1**).

Of the 27 included studies, 25 studied specific patient perceptions and

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preferences regarding physician attire,[1 5 16-32 34-38 40] while 2 only measured preference attire.[33 39] In total, more than 32 unique patient perceptions were reported across the included studies. The most common patient perceptions studied were confidence in their physician (n=10), satisfaction (n=9), professionalism (n=7), perceived competence (n=7), comfort (n=6) and knowledge (n=5). Studies obtained input from patients regarding how attire influenced their perceptions of physicians through a variety of measures, including written questionnaires, face-to-face question/answer sessions, and surveys either before or following clinical care episodes. The instruments used to obtain patient input regarding physician attire included pictures of male and female models dressed in various attire, written descriptions of attire, as well as feedback regarding physician encounters either before or after a clinical service was provided to the patient.

A preference for specific physician attire or positive influence of physician attire on patient perceptions was reported in 18 of the 27 studies (67%).[1 5 16 17 20-22 26-28 31 33-37 39 40] When patients voiced a preference or were influenced by physician attire, formal attire was almost always preferred followed closely by white coats either with or without formal attire. In studies from the Far East, traditional attire was associated with increased patient comfort with their physician;[5 22] however, this was not the case in the single study from the Middle East where traditional apparel was not preferred by patients over formal attire.[16] Notably, patient age was often predictive of attire preference with

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5 patients older than 40 years of age uniformly preferring formal attire compared to  
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7 younger patients in 6 studies.[20 28 29 33 35 39] Conversely, younger patients  
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9 often felt that scrubs were perfectly appropriate or preferred over formal attire.[27  
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11 37 39] These preferences extended to items such as facial piercings, tattoos,  
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13 loose hair, training shoes and informal foot wear in 2 studies among younger  
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15 patients.[20 33] Regardless of attire, being well-groomed in appearance and  
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17 displaying visible nametags were viewed favorably by patients when this  
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19 question was specifically asked in the included studies.  
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### 26 *Influence of Geography on Attire Preferences*

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28 Geography was found to influence perceptions of attire, perhaps reflecting  
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30 cultural, fashion, or ethnic expectations. For instance, only 4 of the 10 US-based  
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32 studies reported that attire influenced patient perceptions regarding their  
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34 physician. In comparison, both Canadian studies reported a preference for formal  
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36 attire and a white coat.[17 36] Similarly, among 5 studies from the United  
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38 Kingdom (UK), Scotland and Ireland,[19 26 27 35 40] 4 reported that patients  
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40 preferred formal attire or white coats.[26 27 35 40] Similarly, 3 of 4 studies from  
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42 other European nations found that patient preferences, trust or satisfaction were  
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44 influenced by physician attire.[31 34 39] Of these 4 studies, 2 studies found a  
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46 preference for formal attire or white coats[31 34] compared to 1 where scrubs  
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48 were preferred[39] (**Figure 2**).  
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Five studies included patients from Asia, Australia, and New Zealand.[5 22 28 29 33] Of the 3 Asian studies,[5 22 29] 2 were performed in Korea[5 22] and 1 in Japan.[29] Both studies from Korea concluded that physician attire and white coats positively influenced patient confidence, trust and satisfaction. [5 22] While the Japanese study reported that the majority of patients older than 70 years preferred white coats, satisfaction was not statistically affected by white coats during consultations.[29] However, the 2 studies conducted in Australia and New Zealand found that patients preferred white coats and formal attire when rating physicians.[28][33] Similarly, the single study from the Middle-East found that 62% of patients preferred male physicians to wear formal attire whereas 73% preferred female physicians to wear a long skirt. There was also a significant preference for a white coat to be worn, regardless of physician gender.[16]

*Influence of Clinical Encounters on Attire Preference*

Of the 27 included studies, 12 studies surveyed patients regarding their opinions about physician attire following a clinical encounter.[5 18 19 23-25 28-30 32 38 40] Within these 12 studies, only 3 (25%) reported that attire influenced patient perceptions of their physician.[5 28 41] Formal attire without white coat was preferred in 1 of the 3 studies;[41] a white coat with other attire not specified was preferred in 2 studies.[5 28] However, in the remaining 9 studies, patients did not voice any attire preference following a clinical encounter suggesting that attire may be less likely to influence patients in the context of receiving care.



Conversely, clear preferences regarding physician attire were reported in 13 of 15 studies where patients received either written descriptions (n=1)[20] or pictures of physician attire without a corresponding clinical interaction with a physician (n=14).[1 16 17 21 22 26 27 31 33-37 39] The majority of these studies (n=8) preferred formal attire either with or without a white coat;[1 16 17 20 31 33 35 36] 3 studies reported a preference for scrubs with or without white coats,[21 37 39] whereas a white coat with other attire not specified was preferred in 4 studies (**Figure 3**).[22 26 27 34]

#### *Influence of Context of Care on Patient Preferences for Attire*

Context of care also influenced attire preference. For example, 4 studies conducted in general medicine outpatient clinics reported that patients preferred formal attire with or without a white coat,[1 16 35 36] while 3 reported preference for a white coat with other attire not specified.[5 22 26] Only 2 studies reported no attire preferences in this specific medical discipline in this setting.[29 30] Conversely, 4 out of 5 studies conducted in acute care settings reported no attire preferences;[18 19 32 38] only 1 study reported a preference of formal attire with or without a white coats.[17] Of the 7 procedural studies that included patients from obstetrics and gynecology, gastroenterology, emergency care and surgery, [20 21 23 24 34 37 40] 3 reported either no specific preference for attire[23 24 40] or preference for scrubs over other attire.[21 37] Only 2 of the 7 studies reported preference for formal attire or white coats in these settings.[20 34] Studies categorized as being "mixed" in context (n=5) correspondingly reported

heterogeneous preferences, spanning no preference for attire, to preference for formal attire, white coat and scrubs with white coats only[25 27 31 33 39]

(Figure 4).

*Risk of Bias Within Included Studies*

We assessed risk of bias within the included 27 studies using the Downs and Black Quality Scale. Studies with higher quality were characterized by the fact that they more commonly reported characteristics of both included and excluded patients and provided more accurate descriptions of attire based interventions. Using this scale, 7 of the 27 included studies were associated with higher methodological quality (Table 2). Inter-rater agreement for study quality adjudication was excellent ( $\kappa=0.87$ ).

**DISCUSSION**

In this systematic review examining the influence of physician attire on a number of patient perceptions, we found that formal attire with or without white coats, or white coat with other attire not specified was preferred in over half of the 27 included studies.[1 5 16 17 20 22 26-28 31 33-36] However, no specific preference for physician attire was demonstrated in 10 studies and preference for scrubs was noted in 3 procedural studies. We observed that patient age and context of care in addition to geography and population influenced perceptions regarding attire. For example, patients who received clinical care were less likely to voice preference for any type attire than patients that did not, exemplifying the

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5 importance of interaction over appearance. Similarly, older patients and those in  
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7 European or Asian nations were more likely to prefer formal attire than those  
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9 from the U.S. Collectively, these findings suggest that although professional attire  
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11 may be an important modifiable aspect of the physician-patient relationship,  
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13 finding a “one-size-fits-all” approach to optimal physician dress code is  
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15 improbable. Rather, “tailored” approaches to physician attire that take into  
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17 account patient, provider and contextual factors appear necessary.  
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21 In an ever-changing medical landscape, patient satisfaction has become a  
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23 focal point for providers and health-systems. Therefore, preferences regarding  
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25 physician attire have become a topic of considerable interest as a means to  
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27 improve first-impressions and perceptions regarding quality of care. Why may  
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29 patient perceptions and preferences vary so greatly across studies? Multiple  
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31 reasons are possible. First, our review supports the notion that patients often  
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33 harbor conscious and unconscious biases when it comes to their preferences  
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35 regarding physician attire.[7 38] For example, while many patients did not report  
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37 an attire preference when directly surveyed, several of our included studies found  
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39 that images of patients dressed in white coats or formal suits were more often  
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41 associated with perceptions of trust and confidence even if patients also  
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43 expressed no specific preferences regarding attire.[17 18 38] In support, studies  
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45 that included physician encounters were less likely to find specific preferences  
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47 (3/12 studies) compared to studies conducted outside of a physician-patient  
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49 meeting (15/15 studies). These likely subconscious beliefs are important to  
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acknowledge, especially patients from a “baby-boomer” generation who often conflate formal attire with physician competence and confidence.[20 35] Second, the influence of cultural aspects on attire expectations is likely to be substantial on attire preferences. As noted in our review, studies originating from the UK, Asia, Ireland and Europe most often expected formal attire with or without white coats; attire that did not include these dress-codes were least preferred. Third, the influence of context of care on expectations regarding physician dress is important to acknowledge, given that procedural studies found either no preference for attire<sup>21,22,38</sup> or preference for scrubs over other forms of attire.[21 37] Finally, it is important to remember that sartorial style is but skin-deep and not a surrogate for medical knowledge or competence. Even the best-dressed physicians are likely to fare poorly in the eyes of their patients if medical expertise is perceived absent.

Our results must be interpreted in the context of important limitations. First, like all systematic reviews, this is an observational study that can only assess trends, not causality, using available data. Second, the inclusion of a diverse number of study designs and patient populations creates a high-likelihood of unmeasured confounding and bias. For example, only 7 of the included studies were rated as being at low risk-of-bias using the Downs and Black scale. While inclusion of studies with greater risk of bias may influence our findings, these biases are omnipresent in clinical care. Their presence may thus be considered a strength, rather than weakness of this review. Third, a wide

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5 variety of related but often ill-defined patient perceptions or preferences were  
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7 measured within the included studies; although we collapsed these categories  
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9 into more uniform measures, our ability to draw insights from these diverse  
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11 outcomes is limited. Finally, we specifically did not take into consideration risk of  
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13 infection associated with attire. Since a recent study examined this in  
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15 considerable detail,[12] our review complements the literature in this regard.  
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19 Despite these limitations, our review has notable strengths including a  
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21 thorough literature search, stringent inclusion and exclusion criteria, and use of  
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23 an externally validated quality-tool to rate studies. Second, our review was  
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25 guided by the conceptual understanding that culture, tradition, patient  
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27 expectations and settings influence perceptions related to physician attire.  
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29 Filtering and assessing studies in this fashion provided us with insights when, if  
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31 and how physician attire influences patient perceptions. Finally, we also included  
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33 13 new articles that have been published since the last comprehensive review of  
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35 this topic;[11] inclusion of these new studies (including a substantial number of  
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37 studies from diverse countries and healthcare settings) lends greater external  
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39 validity and importance to our findings.  
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45 How may hospitals and healthcare facilities use these data to effect policy  
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47 decisions? Our review suggests that formal attire is almost always preferred with  
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49 respect to physician attire may be unwise. After contacting human resource  
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51 professionals and other administrators at 9 of the top 10 2013-2014 *US News &*  
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53 *World Report* Best Hospitals, we found that 4 had written guidelines calling for  
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formal and professional attire throughout their institutions. Our findings suggest that such sweeping policies that apply to all healthcare specialties, settings and acuities of care may paradoxically not improve patient satisfaction, trust or confidence. Rather, a targeted approach that considers when and how care is being delivered, the types of patients encountered, and the approaches used to measure patient preferences is needed. In order to tailor physician attire to patient preferences, we would recommend that healthcare systems capture the "voice of the customer" in individual care locations (e.g., intensive care units, emergency departments) during clinical care episodes. The use of a standardized tool that incorporates variables such as patient age, educational level, ethnicity and background will help contextualize these data in order to derive individualized policies for each area of the hospital.

In summary, the influence of physician attire on patient perceptions is complex and multifactorial. Patients harbor a number of beliefs regarding attire that are expressed in many different ways in various settings. Hospitals and healthcare facilities must begin the hard work of examining these preferences using standardized approaches in order to improve patient satisfaction, trust and clinical outcomes.

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None for all coauthors

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The authors have posted their data sets on Dryad.

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**Table 1: Characteristics of Included Studies**

| Authors<br>Year<br>Location                                 | Study Design  | Clinical<br>Setting<br>(Context)              | Patient Characteristics |                        |   |           | Attire Compared   |                            | Clinical<br>Encounter<br>(Y/N) | Perceptions/<br>Preferences<br>Measured                               | Influence/<br>Preference<br>Expressed<br>for Attire | Pertinent Results and Comments   |
|---|---|---|-------------------------|------------------------|---|-----------|---|----------------------------|--------------------------------|---|---|--|
|   |   |   | N                       | Mean<br>Age<br>(years) | Education<br>Level                              | %<br>Male | Types of attire   | White<br>Coat<br>Specified |                                |   |   |  |
| Al-Ghobain et al.<br>2012<br>Riyadh,<br>Saudi<br>Arabia[16] | Picture-based survey<br>and face-to-face<br>interview of patients<br>awaiting care  | General<br>medicine clinic<br>(Outpatient)    | 399                     | 37.2                   | 66%<br>were at least<br>high-school<br>educated | 57.9%     | Males: Formal<br>Attire, Scrubs,<br>National Attire<br><br>Females:<br>Formal Attire,<br>Scrubs | Yes                        | No                             | Confidence<br>Knowledge<br>Respect                                    | Yes; Formal<br>Attire                               | -Male and female patients preferred Formal Attire<br>-85% indicated preference for White Coats<br>-Confidence, competence, apparent medical knowledge and<br>expertise was not significantly associated with the attire or<br>gender of provider (p=0.238)   |
| Au et al.<br>2013<br>Alberta,<br>Canada[17]                 | Cross-sectional,<br>picture-based survey;<br>family members<br>reviewed pictures and<br>rated factors such as<br>age, sex, grooming,<br>tattoos, etc.               | Three intensive<br>care units<br>(Acute Care) | 337                     | N/R                    | 60%<br>College or<br>university<br>educated     | 32%       | Formal Attire +<br>White Coat,<br>Suit, Casual<br>Attire, Scrubs                                | Yes                        | No                             | Caring<br>Competence<br>Honesty<br>Knowledge                          | Yes; Formal<br>Attire and<br>White Coat             | -Formal Attire + White Coat was rated as being most<br>important when first meeting a physician<br>-Neat grooming and visible name tags were also important<br>-When selecting preferred providers from a panel of pictures,<br>Formal Attire and White Coat were most preferred<br>-Physicians in Formal Attire: viewed as being most<br>knowledgeable<br>-Physicians in Scrubs or a White Coat: viewed as being most<br>competent to perform a procedure |
| Baevsky et al.<br>1998<br>Massachusetts,<br>USA[18]         | Prospective encounter-<br>based, non-randomized<br>exit-survey of patients<br>conducted after<br>receiving care.<br>Physicians alternated<br>attire on daily basis. | Urban urgent<br>care clinic<br>(Acute Care)   | 596                     | N/R                    | N/R   | N/R       | Formal Attire +<br>White Coat,<br>Scrubs + White<br>Coat  | Yes                        | Yes                            | Degree of<br>Concern<br>Knowledge<br>Polite/Courteous<br>Satisfaction | No<br>Preference                                    | -No differences seen between attires with regard to patient<br>satisfaction<br>-Mean ranks were higher for Scrubs + White Coat regarding<br>courtesy, seriousness and knowledge<br>- 18% of physicians broke from attire protocol during the<br>study  |

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| Boon et al.<br>1994<br>Sheffield,<br>England[19]        | Prospective<br>questionnaire following<br>clinical interaction                                | Accident and<br>Emergency<br>Department<br>(Acute Care)                                       | 329 | N/R  | N/R  | N/R | White Coat,<br>Casual Attire,<br>Scrubs  | Yes | Yes | Professionalism<br>Neat<br>Scruffy | No<br>Preference            | -Style of dress did not affect patient perceptions of medical staff<br>-Average visual analogue scale results did not differ between White Coat, Casual Attire and Scrubs (9.14 vs. 8.98 vs. 8.98)<br>-However, patients often failed to correctly recall physician attire when surveyed  |
| Budny et al.<br>2006<br>Iowa and NY<br>USA[20]          | Description-based<br>survey of patients<br>awaiting care                                      | Podiatric clinics<br>in private<br>practice and<br>hospital-based<br>settings<br>(Procedural) | 155 | 18-25: 7%<br>26-40:<br>15%<br>41-55:<br>32%<br>56-70:<br>19%<br>>70: 26% | N/R  | 36% | Formal Attire,<br>Casual Attire,<br>Scrubs   | Yes | No  | Confidence                         | Yes; Formal<br>Attire       | -68% of all patients reported more confidence if physicians donned formal attire<br>-Formal Attire was preferred among older patients (Medicare) and patients who received care in private practice settings<br>-Females preferred Formal Attire more than male patients  |
| Cha et al.<br>2004<br>Ohio, USA[21]                     | Picture-based survey<br>regarding patient<br>preferences for attire                           | Obstetrics and<br>Gynecology<br>clinic at an<br>academic<br>medical center<br>(Procedural)    | 184 | Approximately 66%<br>≤25 years<br>of age                                 | Approximately<br>66% at least<br>high-school<br>educated | 0%  | Formal Attire +<br>White Coat,<br>Formal attire -<br>White Coat;<br>Scrubs + White<br>Coat; Casual<br>Attire + White<br>Coat, Casual<br>Attire - White<br>Coat, Scrubs –<br>White Coat | Yes | No  | Comfort<br>Confidence              | Yes; Scrubs<br>+ White Coat | -63% of patients stated that physician clothing did not influence their comfort with the physician<br>-62% reported that physician clothing did not affect their confidence in the physician<br>-However, following pictures, comfort level of patients and perceived competence of physicians were greatest for images of physicians dressed in white coats and scrubs.<br>-Comfort level was least for physicians wearing casual attire |
| Chang et al.<br>2011<br>Seoul, Republic<br>of Korea[22] | Picture-based survey<br>regarding preferences<br>for attire prior to clinical<br>consultation | Alternative<br>medicine clinic<br>at an academic<br>medical center<br>(Outpatient)            | 153 | 43.3   | N/R  | 32% | White Coat,<br>Formal Attire,<br>Traditional<br>Attire<br>Casual Attire  | Yes | No  | Comfort<br>Competence<br>Trust     | Yes; White<br>Coat          | -Patients most preferred White Coats regardless of whether Western or Oriental physician portrayed in photographs<br>-Competence and trustworthiness ranking: White Coat, Traditional, Formal Attire and, lastly Casual Attire<br>-Comfort ranking: Traditional Attire, White Coat, Formal Attire and Casual Attire   |

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| Chung et al. 2012<br>Kyunggido, Republic of Korea[5] | Prospective, non-randomized, clinical encounter-based survey of patients conducted after receiving care.   | Traditional Korean medical clinic (Outpatient)   | 143  | 37.7              | N/R | 34% | White Coat, Formal Attire, Traditional Attire, Casual Attire     | Yes | Yes | Comfort<br>Competence<br>Empathy<br>Satisfaction<br>Trust  | Yes; White Coat | -White coat was associated with competence, trustworthiness and patient satisfaction<br>-Traditional attire led to greater patient comfort and contentment with the physician<br>-No specifics regarding clothing under white coat provided   |
| Edwards et al. 2012<br>Texas, USA[23]                | Prospective non-randomized, clinical encounter-based questionnaire. Physician attire rotated after 12-weeks  | Outpatient surgical clinic at a military teaching hospital (Procedural)  | 570  | N/R               | N/R | N/R | Scrubs + White Coat, Traditional Attire                          | Yes | Yes | Appropriateness  | No Preference   | -Surgeon clothing did not affect patient's opinions<br>-Patients felt it was appropriate for surgeons to wear Scrubs in the clinic<br>-No preference regarding attire by 71% of those who replied<br>-50% of patients in either group (Scrubs vs. no-Scrubs) felt that white coats should be worn<br>-30.7% response rate; demographic data not collected   |
| Fischer et al. 2007<br>New Jersey, USA[24]           | Prospective non-randomized, clinical encounter-based questionnaire; physicians were randomly assigned to wear one of three attire types each week                  | Outpatient obstetrics and gynecology clinics at a university hospital (Procedural)                                 | 1116 | 37.3              | N/R | 0%  | Formal Attire + White Coat, Casual Attire +/- White Coat, Scrubs | Yes | Yes | Comfort<br>Competence<br>Friendly & Courteous<br>Hurried<br>Knowledge<br>Listened to concerns<br>Professionalism<br>Satisfaction | No Preference   | -Patient satisfaction with their physicians was high; attire did not influence satisfaction<br>-Physicians in all three groups were viewed as professional, competent and knowledgeable<br>-Among 20 physician providers, 8 preferred Casual Attire, 7 preferred Formal Attire, and 5 preferred Scrubs  |
| Friis et al. 1988<br>California, USA[25]             | Picture-based survey; patients who had received care from a resident physician during a prior visit were surveyed regarding their preferences for physician attire | Internal medicine clinic, emergency room, internal medicine ward, community-based internal medicine clinic (Mixed) | 200  | N/R [Mode: 20-29] | N/R | 40% | White Coat<br>Formal Attire<br>Casual Attire                     | Yes | Yes | Confidence<br>Hurried<br>Neatness<br>Satisfaction<br>Sympathy  | No Preference   | -Most patients voiced no attire preference; however, 64% said neatness of dress was moderately to very important<br>-78% rated their physician as neat or very neat<br>-Variances between clinical settings: ward patients more frequently said female physicians should wear a white coat and skirt (27% vs. 5%, p<.01)<br>-While participating physicians were all residents, level of resident training was not taken into account by the survey |



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| Gallagher et al. 2008<br>Dublin, Ireland[26]        | Picture-based survey of patients awaiting care  | Outpatient endocrinology clinic in a tertiary referral hospital (Outpatient) | 124 | 52.3  | N/R | 50% | White Coat, Formal Attire, Suit, Casual Attire, Scrubs | Yes | No  | Appropriateness of attire<br>Comfort  | White Coat    | -White Coat was most often preferred by both male and female patients<br>-Scrubs and Casual Attire were least preferred<br>-Limited description of Casual Attire worn by both genders of physicians and Formal Attire worn by female physicians were provided   |
| Gherardi et al. 2009<br>West Yorkshire, England[27] | Picture-based survey in multiple care settings  | Outpatient clinics, inpatient wards, emergency departments (Mixed)           | 511 | N/R   | N/R | 44% | White Coat, Formal Attire, Suit, Casual Attire, Scrubs | Yes | No  | Confidence  | White Coat    | -White Coat was the most confidence-inspiring attire in all hospital settings<br>-Younger patients more tolerant of Scrubs<br>-Patients had most confidence in physicians wearing Scrubs in the emergency department vs. other settings<br>-White Coat was worn with Formal Attire limiting ability to parse out impact of each element; survey conducted in a brief time frame                                 |
| Gooden et al. 2001<br>Sydney, Australia[28]         | Cross-sectional, clinical encounter-based survey of hospitalized patients             | Medical and surgical wards of two teaching hospitals (Inpatient)             | 154 | Median 54   | N/R | 58% | White Coat, No White Coat                              | Yes | Yes | Aloof<br>Approachable<br>Authoritativeness<br>Competence<br>Easy to talk to<br>Friendly<br>Knowledgeable<br>Preference<br>Professionalism<br>Scientific | White Coat    | -Higher scores noted when White Coat was worn<br>-36% explicitly preferred physicians to wear White Coats<br>-Patient preference for physicians to wear a White Coat correlated with preference to wear a uniform<br>-Older patients (53 or older) preferred White Coats more than younger patients<br>-An imbalance between patients who saw providers with or without a White Coat was reported (24% vs. 76%) |
| Okusaka et al. 1999<br>Tokyo, Japan[29]             | Clinical encounter-based questionnaire; physician rotated wearing a white coat weekly | University hospital outpatient clinic (Outpatient)                           | 599 | White Coat Group: 50<br><br>No White Coat Group: 47.8 | N/R | 45% | Formal Attire + White Coat, Formal Attire – White Coat | Yes | Yes | Ease with physician Satisfaction  | No Preference | -Although patients stated they preferred White Coats, satisfaction was not statistically different between the groups<br>-Older patients ≥ 70 years of age preferred a White Coat over those ≤70 (69% vs. 52%, p=0.002)   |

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| Kersnik et al. 2005<br>Krajnska Gora, Slovenia[30] | Patient allocation-blinded, clinical encounter-based survey; physicians alternated wearing a white coat daily             | Outpatient, urban family practice (Outpatient)  | 259 | N/R  | N/R | N/R   | White Coat, No White Coat  | Yes | Yes   | Integrity Professionalism Satisfaction                         | No Preference                 | -There were no significant difference in patient satisfaction between the two groups<br>-34% and 19% of all respondents fully agreed or agreed that White Coats symbolize professional integrity<br>-Conversely, 25.9% and 8.5% either fully disagreed or disagreed that the White Coat represented professional integrity              |
| Kocks et al. 2010 Groningen, Netherlands[31]       | Picture-based survey of patient preferences   | Patients were interviewed at home; professionals were given a written survey at a symposium (Mixed) | 116 | 78   | N/R | 56.9% | Formal Attire, Suit, Business-Casual Attire, Casual Attire           | No  | No  | Preference Trust   | Formal Attire                 | -Patients preferred Formal Attire and Suit over other attires<br>-Professionals preferred Formal Attire and Business-Casual attire over Casual Attire<br>-In general, patients were more tolerant of Casual Attire and less likely to have style preference than professionals  |
| Li et al. 2005 New York, USA[32]                   | Patient-allocation blinded, picture-based, quasi-experimental before-and-after study; physicians alternated attire weekly | Urban emergency department in a university medical center (Acute Care)                              | 111 | 42   | N/R | 53%   | Formal Attire + White coat, Scrubs                                   | Yes | Yes   | Professionalism Satisfaction                                   | No Preference                 | -Physician attire was not associated with satisfaction or professionalism in the emergency department during the study<br>-No difference in attire preferences by patient age, gender, race, or physician gender and race were noted<br>-Hawthorne effect possible as physicians were aware of patient ratings and observations         |
| Lill et al. 2005 Christchurch, New Zealand[33]     | Picture-based survey of patient preferences   | Inpatients and outpatients from a wide range of wards, medical and surgical clinics (Mixed)         | 451 | 55.9 | N/R | 47%   | White Coat, Formal Attire, Semi-formal Semi-formal with smile Casual | Yes | Yes for inpatients (survey administered before clinical encounter in outpatients) | Preference for physician based on attire displayed in pictures | Semi-Formal Attire with smile | -Semi-formal Attire with a smile was preferred by patients<br>-Older patients preferred male and female physicians with white coats more than other age groups<br>-Most patients thought physicians should always wear a badge<br>-Smiling option in pictures may have introduced bias as this was not used equally for all categories. |

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|---|--|---|-----|------|-----|-------|--|-----|-----|---|----------------------------|---|
| Maruani et al. 2013<br>Tours, France[34]                          | Picture-based, prospective cross-sectional study   | Outpatient dermatology patients of a tertiary care hospital, 2 dermatological private consulting rooms (Procedural) | 329 | 52.3 | N/R | 43.8% | White Coat, Formal Attire, Business-Casual Attire, Casual Attire   | Yes | No  | Confidence Importance of attire   | White Coat                 | -White Coats were preferred by hospital and private practice outpatients significantly more than other attires, for both male and female physicians<br>-60% of adult patients in either setting considered physician attire important   |
| McKinstry et al. 1991<br>West Lothian and Edinburgh, Scotland[35] | Picture-based, interviewer-led surveys of patients using eight standardized photographs of physicians in different attires | 5 outpatient general medicine clinics (Outpatient)  | 475 | N/R  | N/R | 30.9% | Males:<br>Formal Attire + White Coat, Formal Attire – White Coat, Business-Casual Attire<br><br>Females:<br>Formal Attire + White Coat; Business-Casual, Casual Attire | Yes | No  | Acceptability Confidence  | Formal Attire + White Coat | -Male physicians: Formal Attire - White Coat was preferred followed by Formal Attire + White Coat<br>-Female physicians: Casual Attire scored significantly lower - patients and higher socioeconomic levels preferred Formal Attire + White Coat to a greater extent than others.<br>-Majority of patients felt that the way their doctor's dress is very important or quite important.<br>-Significant variations noted across sites suggest underlying patient- or site-level confounding. |
| McLean et al. 2005<br>Surrey, England[40]                         | Clinical encounter-based questionnaire with one of two providers dressed in military uniform or civilian formal attire     | Fracture clinic in a "District Hospital" (Procedural)   | 77  | 39   | N/R | 62%   | Military uniform, Formal attire  | No  | Yes | Approachable Confidence Humorous Hurried Intimidation Kindness Polite/Courteous Professionalism | Formal Attire              | -Civilian Formal Attire was felt more professional by patients<br>-No statistical differences were noted with respect to other dimensions including kindness, approachability, or confidence across attires<br>-This is small study with a small number of patients and only two providers; generalizability appears limited  |

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| McNaughton-Filion et al. 1991 Ontario Canada[36] | Picture and description based-survey administered by a research-assistant or resident to both patients and physicians  | Urban, university hospital family practice and community-based family practice clinic (Outpatient) | 80  | N/R  | 54% College or university educated  | 41% | Formal Attire + White Coat, Formal Attire – White Coat, Casual attire + White Coat, Casual Attire – White Coat, Scrubs + White Coat | Yes | No  | Professionalism Trust & Confidence   | Formal Attire + White Coat | -Majority of patients surveyed believed Formal Attire + White Coats in male physicians would be more likely to inspire trust & confidence.<br>-Preferred attire for female physicians was less clear<br>-Most physicians opined that they should dress professionally, but White Coats were not necessary.   |
| Niederhauser et al. 2009 Virginia, USA[37]       | Picture and description-based survey of patient preferences  | Hospital-based obstetrics and gynecology clinics (Procedural)                                      | 328 | 26.4 | N/R                                 | 0%  | Military uniform + White Coat<br>Military uniform – White Coat, Scrubs + White Coat, Scrubs – White Coat                            | Yes | No  | Comfort Confidence Satisfaction  | Scrubs +/- White Coat      | -61% of patients preferred Scrubs<br>-83% of patients did not express a preference for White Coats.<br>-12% reported attire affects confidence in their physician's abilities<br>-13% reported attire affects how comfortable they are talking to their physician about general topics   |
| Pronchik et al. 1998 Pennsylvania, USA[38]       | Clinical encounter-based, prospective survey; All male students, residents and attendings assigned to wear or not wear a necktie according to a specified schedule; female providers were excluded | Emergency department of a community teaching hospital (Acute Care)                                 | 316 | N/R  | N/R                                 | N/R | Necktie, No Necktie   | No  | Yes | Satisfaction Competence  | No Preference              | -Neckties did not influence patients' impression of medical care, time spent, or overall provider competence<br>-Higher “general appearance ” ratings were noted among patients who believed their physician wore a Necktie during their clinical encounter<br>-Of note, 28.6% of patients incorrectly identified their physician as having worn a necktie on a No Necktie day |
| Rehman et al. 2005 South Carolina USA[1]         | Picture-based, randomized, cross-sectional descriptive survey  | Outpatient medicine clinic at a Veterans-Affairs Medical Center (Outpatient)                       | 400 | 52.4 | 42.8% at least high school educated | 54% | Formal Attire + White Coat; Formal attire - White Coat, Casual Attire, Scrubs   | Yes | No  | Authoritative Compassionate Competence Confidence Preference Responsible Trustworthiness | Formal Attire + White Coat | -Significant preference for Formal Attire + White Coat<br>-Female respondents placed more importance on female physician attire than that of male physician attire<br>-Trend toward less preference for Formal Attire + White Coat when physician pictured was African-American  |

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| Sotgiu et al. 2012<br>Sassari, Italy[39] | Picture and description-based questionnaire | Medical and surgical outpatient clinics (Mixed) | 765 | 43.2 | 45.8% finished high school or college-level | 7.5% | Formal Attire + White Coat, Casual Attire + White Coat, Scrubs + White Coat | Yes | No | "Willingness to share health issues" with each of the physicians, but data not reported | Scrubs + White Coat | -The greatest proportion of patients preferred Scrubs + White Coat (47% for male physicians, 43.7% for female physicians respectively) followed by Formal Attire + White Coat (30.7% for male MD, 26.8% for female MD)<br>-Male patients preferred Formal Attire + White Coat for both male and female physicians; female patients preferred Scrubs + White Coat for both male and female physicians.<br>-Younger patients chose Scrubs + White Coat more often than older patients; older patients preferred Formal Attire + White Coat |
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Table 2: Risk of Bias Within Included Studies

| Author, Year, Location                              | Clinical Interaction? | Group              | Does the study provide estimates of the random variability in the data for the main outcomes? | Have the characteristics of the patients included and excluded been described? | Were study subjects in different intervention groups recruited over the same period of time? | Were incomplete questionnaires excluded? | Reviewer Scores | Risk of Bias Adjudication |
|---|-----------------------|--------------------|---|--|--|--|-----------------|---------------------------|
| Fischer et al. 2007<br>New Jersey, USA[24]          | Yes                   | Surgery/Procedural | 1   | 1  | 1  | 0  | 14 out of 27    | High                      |
| Gooden et al. 2001<br>Sydney, Australia[28]         | No                    | Mixed              | 0   | 1  | 1  | 0  | 13 out of 27    | High                      |
| Baevsky et al. 1998<br>Massachusetts, USA[18]       | Yes                   | Acute Care         | 0   | 1  | 1  | 0  | 12 out of 27    | High                      |
| Gherardi et al. 2009<br>West Yorkshire, England[27] | No                    | Mixed              | 1   | 1  | 1  | 1  | 12 out of 27    | High                      |
| Lill et al. 2005<br>Christchurch, New Zealand[33]   | No                    | Mixed              | 1   | 1  | 1  | 0  | 12 out of 27    | High                      |

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|--|-----|--------------------|---|---|---|---|----------------|----------|
| Niederhauser et al. 2009<br>Virginia,<br>USA[37]         | No  | Surgery/Procedural | 0 | 1 | 1 | 0 | 12 out of 27   | High     |
| Rehman et al. 2005<br>South Carolina<br>USA[1]           | No  | Medicine           | 0 | 1 | 1 | 0 | 12 out of 27   | High     |
| Pronchik et al. 1998<br>Pennsylvania,<br>USA[38]         | Yes | Acute Care         | 0 | 1 | 1 | 0 | 11.5 out of 27 | Moderate |
| Au et al. 2013<br>Alberta,<br>Canada[17]                 | No  | Acute Care         | 0 | 1 | 1 | 0 | 11.5 out of 27 | Moderate |
| Li et al. 2005<br>New York,<br>USA[32]                   | Yes | Acute Care         | 1 | 1 | 1 | 0 | 11.5 out of 27 | Moderate |
| Al-Ghobain et al. 2012<br>Riyadh,<br>Saudi<br>Arabia[16] | No  | Medicine           | 0 | 1 | 1 | 0 | 11 out of 27   | Moderate |
| Boon et al. 1994<br>Sheffield, England[19]               | Yes | Acute Care         | 0 | 1 | 1 | 0 | 11 out of 27   | Moderate |

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| Chung et al. 2012<br>Kyunggido, Republic of Korea[5] | Yes | Medicine           | 1 | 1 | 0 | 0 | 11 out of 27   | Moderate |
| Edwards et al. 2012<br>Texas, USA[23]                | Yes | Surgery/Procedural | 0 | 1 | 1 | 1 | 11 out of 27   | Moderate |
| Kersnik et al. 2005<br>Krajnska Gora, Slovenia[30]   | Yes | Medicine           | 0 | 0 | 0 | 1 | 11 out of 27   | Moderate |
| Maruani et al. 2013<br>Tours, France[34]             | No  | Surgery/Procedural | 0 | 1 | 1 | 0 | 10.5 out of 27 | Moderate |
| Cha et al. 2004<br>Ohio, USA[21]                     | No  | Surgery/Procedural | 0 | 0 | 1 | 0 | 10.5 out of 27 | Moderate |
| Chang et al. 2011<br>Seoul, Republic of Korea[22]    | No  | Medicine           | 0 | 0 | 0 | 0 | 10.5 out of 27 | Moderate |
| Budny et al. 2006<br>Iowa and NY USA[20]             | No  | Surgery/Procedural | 0 | 1 | 1 | 0 | 10 out of 27   | Moderate |



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| Ikusaka et al.<br>1999<br>Tokyo,<br>Japan[29]                | Yes | Medicine           | 0 | 1 | 1 | 0 | 10 out of 27  | Moderate |
| McLean et al.<br>2005<br>Surrey,<br>England[40]              | Yes | Surgery/Procedural | 0 | 0 | 1 | 1 | 10 out of 27  | Moderate |
| Friis et al.<br>1988<br>California,<br>USA[25]               | Yes | Mixed              | 0 | 1 | 0 | 0 | 9.5 out of 27 | Low      |
| Sotgiu et al.<br>2012<br>Sassari,<br>Italy[39]               | No  | Mixed              | 0 | 0 | 1 | 0 | 9.5 out of 27 | Low      |
| Gallagher et al. 2008<br>Dublin,<br>Ireland[26]              | No  | Medicine           | 0 | 1 | 1 | 0 | 9 out of 27   | Low      |
| Kocks et al.<br>2010 Groningen,<br>Netherlands[31]           | No  | Medicine           | 0 | 0 | 0 | 1 | 8 out of 27   | Low      |
| McNaughton-Filion et<br>al.<br>1991<br>Ontario<br>Canada[36] | No  | Medicine           | 0 | 0 | 0 | 0 | 7.5 out of 27 | Low      |

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| McKinstry et al.<br>1991<br>West Lothian and<br>Edinburgh,<br>Scotland[35] | No | Medicine | 0 | 0 | 0 | 0 | 7 out of 27 | Low |
|--|----|----------|---|---|---|---|-------------|-----|

*A priori, studies > 12 were considered to be at low risk of bias.*  
*Scores for key questions that differentiated studies at high vs. moderate and low risk of bias are shown.*  
*Scores shown represent independently rated and agreed-upon ratings by 2 reviewers.*

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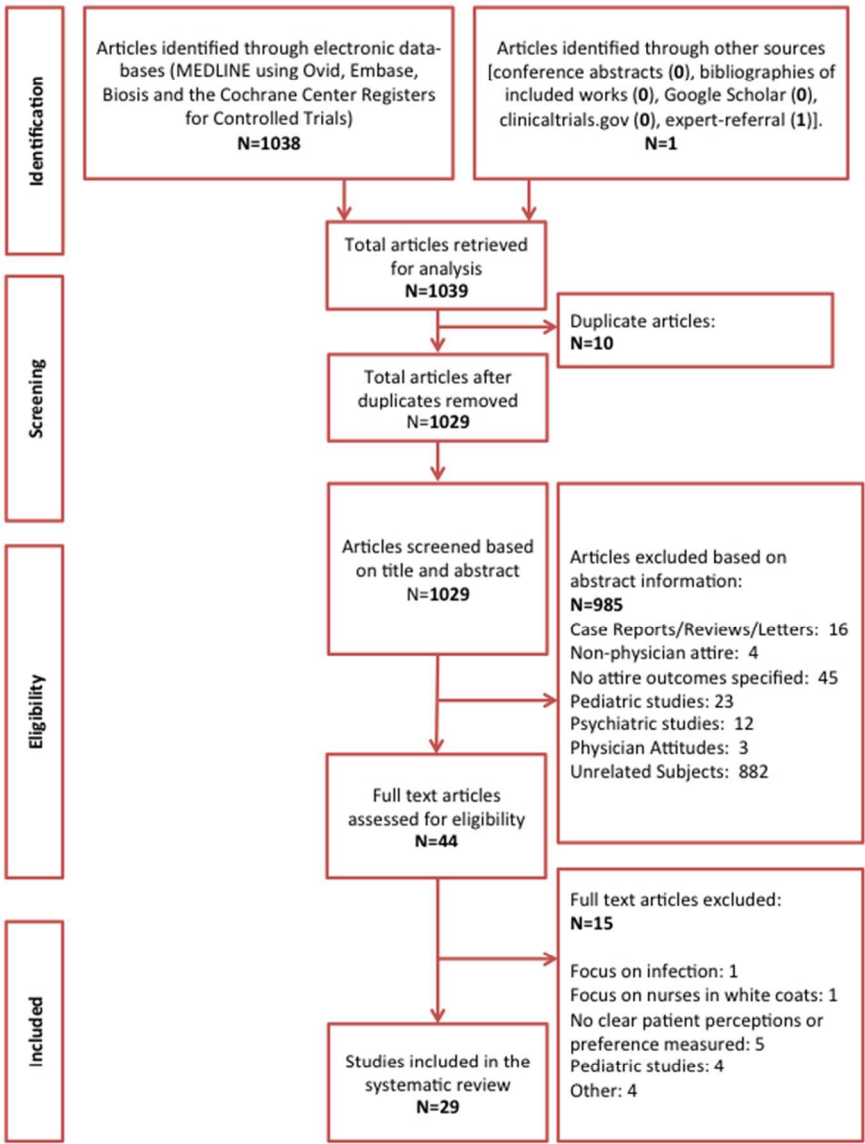
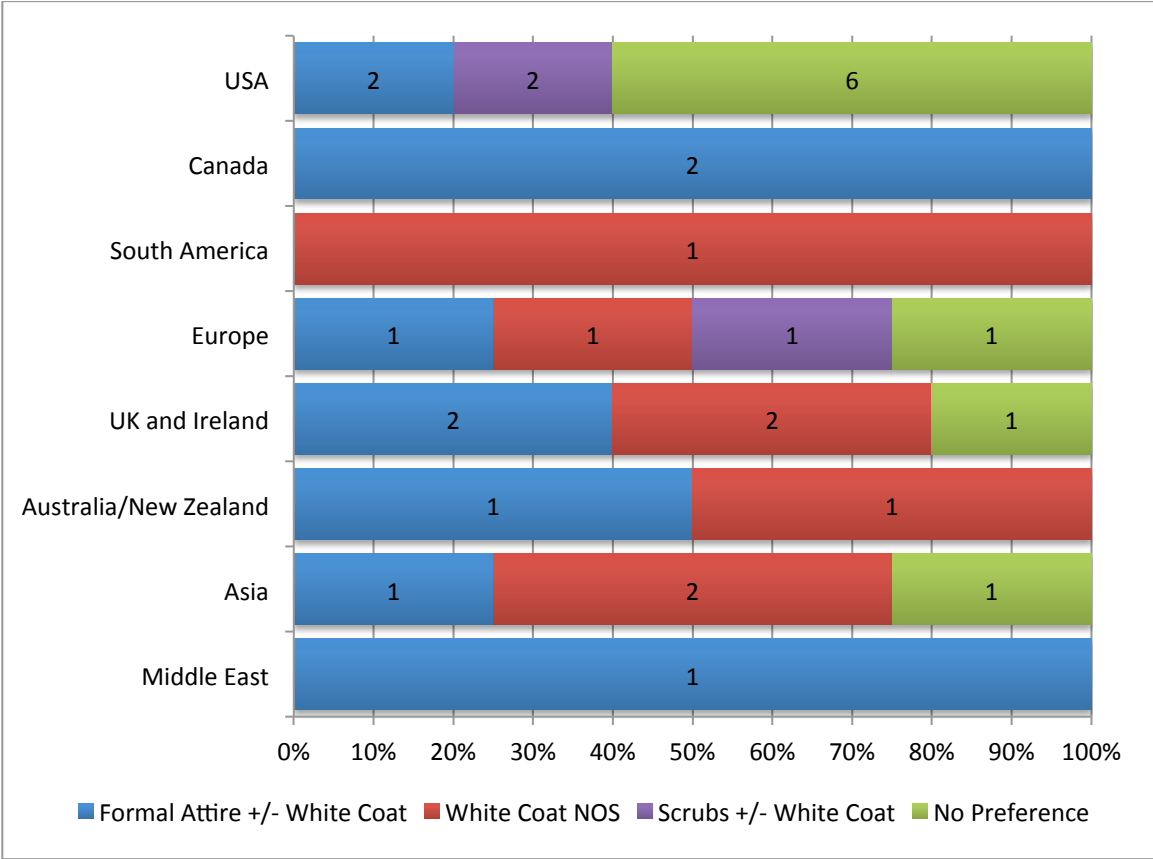


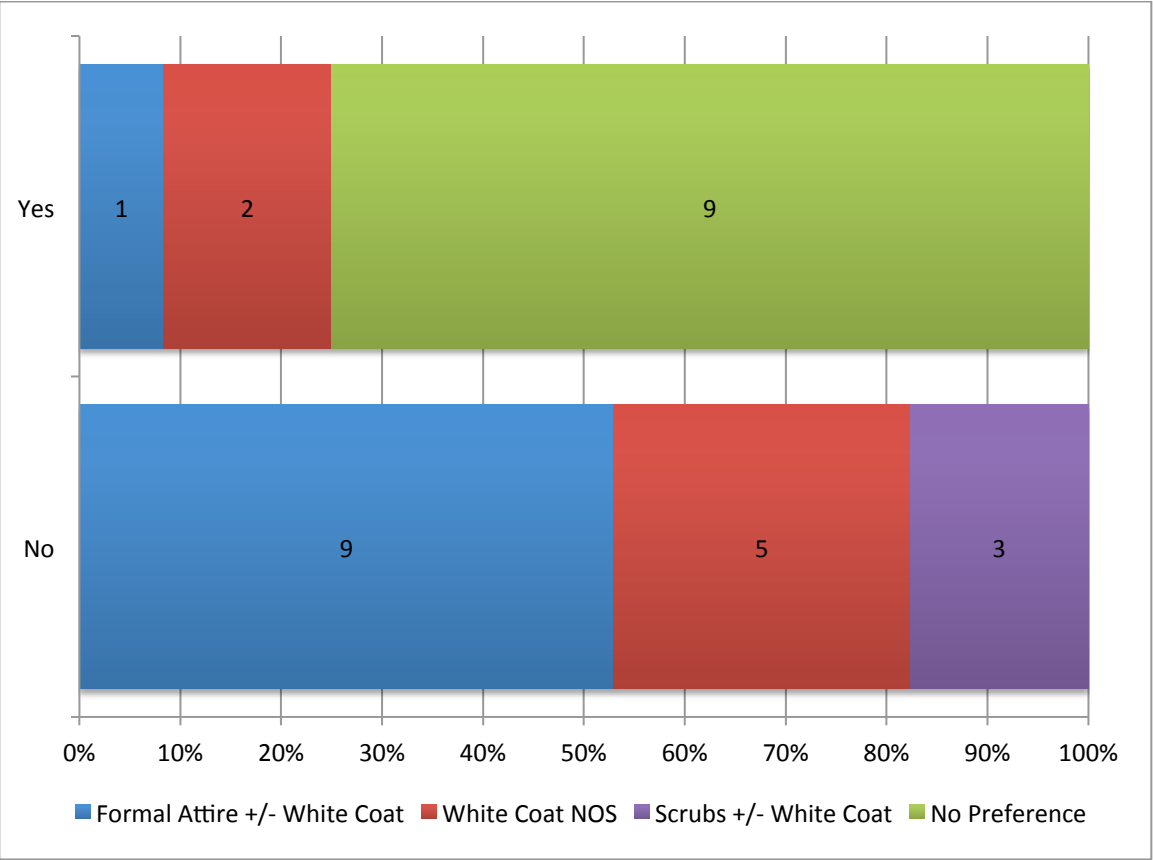
Figure 1L Study Flow Diagram

Figure 2: Stacked Bar Chart Showing Variation in Patient Preference for Physician Attire Across Geographic Regions



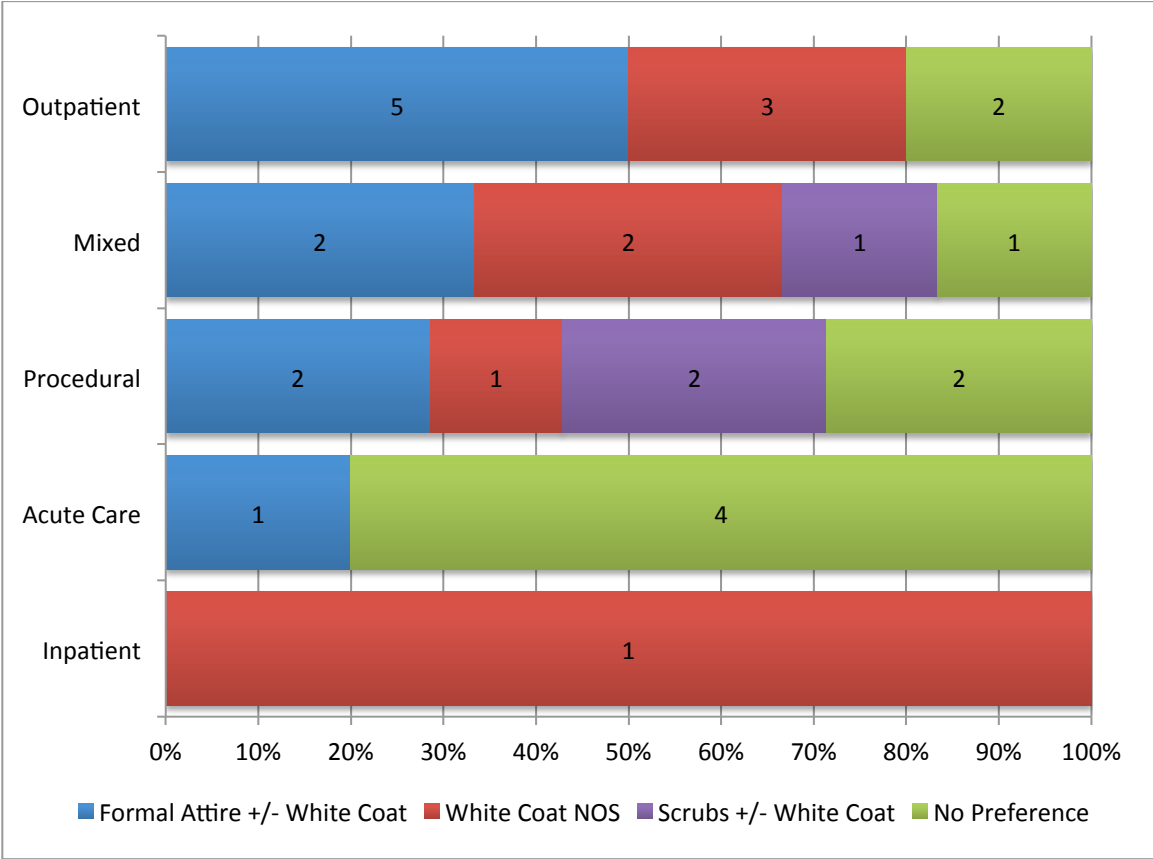
Key: Formal attire = collared shirt, tie and slacks for male physicians and blouse (with or without a blazer), skirt or suit pants for female physicians. White Coat = physician white coat as defined in each study; NOS=not otherwise specified; scrubs=surgical attire of varying colors with or without a white coat as defined in each study.

Figure 3: Stacked Bar Chart Showing Variation in Patient Preference for Physician Attire Associated with Clinical Encounters



Key: Formal attire = collared shirt, tie and slacks for male physicians and blouse (with or without a blazer), skirt or suit pants for female physicians. White Coat = physician white coat as defined in each study; NOS=not otherwise specified; scrubs=surgical attire of varying colors with or without a white coat as defined in each study.

Figure 4: Stacked Bar Chart Showing Variation in Patient Preference for Physician Attire Across Contextual Aspects of Care



Key: Formal attire = collared shirt, tie and slacks for male physicians and blouse (with or without a blazer), skirt or suit pants for female physicians. White Coat = physician white coat as defined in each study; NOS=not otherwise specified; scrubs=surgical attire of varying colors with or without a white coat as defined in each study.



PRISMA 2009 Checklist

| Section/topic                      | #  | Checklist item  | Reported on page # |
|------------------------------------|----|---|--------------------|
| TITLE                              |    |   |                    |
| Title                              | 1  | Identify the report as a systematic review, meta-analysis, or both.   | 1                  |
| ABSTRACT                           |    |   |                    |
| Structured summary                 | 2  | Provide a structured summary including, as applicable: background; objectives; data sources; study eligibility criteria, participants, and interventions; study appraisal and synthesis methods; results; limitations; conclusions and implications of key findings; systematic review registration number. | 3-4                |
| INTRODUCTION                       |    |   |                    |
| Rationale                          | 3  | Describe the rationale for the review in the context of what is already known.  | 5-6                |
| Objectives                         | 4  | Provide an explicit statement of questions being addressed with reference to participants, interventions, comparisons, outcomes, and study design (PICOS).  | 5-6                |
| METHODS                            |    |   |                    |
| Protocol and registration          | 5  | Indicate if a review protocol exists, if and where it can be accessed (e.g., Web address), and, if available, provide registration information including registration number.   | No protocol        |
| Eligibility criteria               | 6  | Specify study characteristics (e.g., PICOS, length of follow-up) and report characteristics (e.g., years considered, language, publication status) used as criteria for eligibility, giving rationale.  | 6-7                |
| Information sources                | 7  | Describe all information sources (e.g., databases with dates of coverage, contact with study authors to identify additional studies) in the search and date last searched.  | 6-7                |
| Search                             | 8  | Present full electronic search strategy for at least one database, including any limits used, such that it could be repeated.   | In Supp. File      |
| Study selection                    | 9  | State the process for selecting studies (i.e., screening, eligibility, included in systematic review, and, if applicable, included in the meta-analysis).   | 7-8                |
| Data collection process            | 10 | Describe method of data extraction from reports (e.g., piloted forms, independently, in duplicate) and any processes for obtaining and confirming data from investigators.  | 8-9                |
| Data items                         | 11 | List and define all variables for which data were sought (e.g., PICOS, funding sources) and any assumptions and simplifications made.   | 8-10               |
| Risk of bias in individual studies | 12 | Describe methods used for assessing risk of bias of individual studies (including specification of whether this was done at the study or outcome level), and how this information is to be used in any data synthesis.  | 10                 |
| Summary measures                   | 13 | State the principal summary measures (e.g., risk ratio, difference in means).   | n/a                |
| Synthesis of results               | 14 | Describe the methods of handling data and combining results of studies, if done, including measures of consistency (e.g., $I^2$ for each meta-analysis).  | n/a                |





# PRISMA 2009 Checklist

Page 1 of 2

| Section/topic                 | #  | Checklist item   | Reported on page # |
|-------------------------------|----|--|--------------------|
| Risk of bias across studies   | 15 | Specify any assessment of risk of bias that may affect the cumulative evidence (e.g., publication bias, selective reporting within studies).   | 9                  |
| Additional analyses           | 16 | Describe methods of additional analyses (e.g., sensitivity or subgroup analyses, meta-regression), if done, indicating which were pre-specified.   | n/a                |
| <b>RESULTS</b>                |    |  |                    |
| Study selection               | 17 | Give numbers of studies screened, assessed for eligibility, and included in the review, with reasons for exclusions at each stage, ideally with a flow diagram.  | 10, Fig 1          |
| Study characteristics         | 18 | For each study, present characteristics for which data were extracted (e.g., study size, PICOS, follow-up period) and provide the citations.   | 10-16<br>Table 1   |
| Risk of bias within studies   | 19 | Present data on risk of bias of each study and, if available, any outcome level assessment (see item 12).  | 15-16<br>Table 2   |
| Results of individual studies | 20 | For all outcomes considered (benefits or harms), present, for each study: (a) simple summary data for each intervention group (b) effect estimates and confidence intervals, ideally with a forest plot. | n/a                |
| Synthesis of results          | 21 | Present results of each meta-analysis done, including confidence intervals and measures of consistency.  | n/a                |
| Risk of bias across studies   | 22 | Present results of any assessment of risk of bias across studies (see Item 15).  | Table 2            |
| Additional analysis           | 23 | Give results of additional analyses, if done (e.g., sensitivity or subgroup analyses, meta-regression [see Item 16]).  | n/a                |
| <b>DISCUSSION</b>             |    |  |                    |
| Summary of evidence           | 24 | Summarize the main findings including the strength of evidence for each main outcome; consider their relevance to key groups (e.g., healthcare providers, users, and policy makers).                     | 16                 |
| Limitations                   | 25 | Discuss limitations at study and outcome level (e.g., risk of bias), and at review-level (e.g., incomplete retrieval of identified research, reporting bias).  | 18                 |
| Conclusions                   | 26 | Provide a general interpretation of the results in the context of other evidence, and implications for future research.  | 19-20              |
| <b>FUNDING</b>                |    |  |                    |
| Funding                       | 27 | Describe sources of funding for the systematic review and other support (e.g., supply of data); role of funders for the systematic review.   | 1                  |

From: Moher D, Liberati A, Tetzlaff J, Altman DG, The PRISMA Group (2009). Preferred Reporting Items for Systematic Reviews and Meta-Analyses: The PRISMA Statement. PLoS Med 6(6): e1000097. doi:10.1371/journal.pmed1000097

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APPENDIX  
SEARCH STRATEGY

Ovid MEDLINE

- 1. exp Clothing/
- 2. (attire or clothes or clothing or white coat or scrubs or dress or necktie or appearance).ti,ab.
- 3. 1 or 2
- 4. (doctor\* or physician\*).ti,ab.
- 5. exp Physicians/
- 6. 4 or 5
- 7. 3 and 6
- 8. exp Patient Satisfaction/
- 9. exp Patients/px [Psychology]
- 10. exp Physician-Patient Relations/
- 11. (patient\* adj1 (confidence or trust or perception\* or perceive\* or attitude\* or prefer\*)).ti,ab.
- 12. 8 or 9 or 10 or 11
- 13. 7 and 12

Embase

- #4.12 #4.7 AND #4.11
- #4.11 #4.8 OR #4.9 OR #4.10
- #4.10 patient\*:ab,ti AND (confidence:ab,ti OR trust:ab,ti OR perception\*:ab,ti OR perceive\*:ab,ti OR attitude\*:ab,ti OR prefer\*:ab,ti)
- #4.9 'doctor patient relation'/exp
- #4.8 'patient satisfaction'/exp
- #4.7 #4.3 AND #4.6
- #4.6 #4.4 OR #4.5
- #4.5 doctor\*:ab,ti OR physician\*:ab,ti
- #4.4 'physician'/exp
- #4.3 #4.1 OR #4.2
- #4.2 attire:ab,ti OR clothes:ab,ti OR clothing:ab,ti OR white:ab,ti AND coat:ab,ti OR scrubs:ab,ti OR dress:ab,ti OR necktie:ab,ti OR appearance:ab,ti
- Jul 6, 201228,759
- #4.1 'clothing'/exp

Biosis Previews

- # 6 #4 AND #3 AND #2 AND #1
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- # 4 TS=patient\*
- # 3 TS=(satisfaction or confidence or trust or perception\* or perceive\* or attitude\* or prefer\*)
- # 2 TS=(doctor\* or physician\*)
- # 1 TS=(attire or clothes or clothing or white coat or scrubs or dress or necktie or appearance)

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# BMJ Open

## UNDERSTANDING THE ROLE OF PHYSICIAN ATTIRE ON PATIENT PERCEPTIONS: A SYSTEMATIC REVIEW OF THE LITERATURE

|                                    |   |
|------------------------------------|---|
| Journal:                           | <i>BMJ Open</i>   |
| Manuscript ID:                     | bmjopen-2014-006578.R1  |
| Article Type:                      | Research  |
| Date Submitted by the Author:      | 17-Nov-2014   |
| Complete List of Authors:          | Petrilli, Christopher; University of Michigan, Internal Medicine<br>Mack, Megan; University of Michigan, Internal Medicine<br>Petrilli, Jennifer; University of Michigan, Internal Medicine<br>Hickner, Andy; Cushing/White Medical Library, Yale University<br>Saint, Sanjay; Veterans Affairs Ann Arbor Healthcare System,<br>Chopra, Vineet; University of Michigan, General Internal Medicine |
| <b>Primary Subject<br>Heading</b>: | Patient-centred medicine  |
| Secondary Subject Heading:         | Evidence based practice, General practice / Family practice   |
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UNDERSTANDING THE ROLE OF PHYSICIAN ATTIRE ON PATIENT PERCEPTIONS: A SYSTEMATIC REVIEW OF THE LITERATURE

*Targeting Attire to Improve Likelihood Of Rapport (TAILOR) Investigators*

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ABSTRACT

**OBJECTIVES:** Despite a growing body of literature, uncertainty regarding the influence of physician dress on patients' perceptions exists. Therefore, we performed a systematic review to examine the influence of physician attire on patient perceptions including trust, satisfaction, and confidence.

**SETTING, PARTICIPANTS, INTERVENTIONS AND OUTCOMES:** We searched MEDLINE, Embase, Biosis Previews and Conference Papers Index. Studies that: (a) involved participants  $\geq 18$  years of age; (b) evaluated physician attire; and (c) reported patient perceptions related to attire were included. Two authors determined study eligibility. Studies were categorized by country of origin, clinical discipline (e.g., internal medicine, surgery), context (inpatient vs. outpatient) and occurrence of a clinical encounter when soliciting opinions regarding attire. Studies were assessed using the Downs and Black Scale risk of bias scale. Due to clinical and methodological heterogeneity, meta-analyses were not attempted.

**RESULTS:** Of 1,011 citations, 27 studies involving 9,277 patients met eligibility criteria. Included studies featured patients from 12 countries. General medicine, procedural (e.g., general surgery, obstetrics), clinic, emergency departments and hospital settings were represented. Preferences or positive influence of physician attire on patient perceptions were reported in 18 of the 27 studies (67%). Formal attire with or without white coats and white coats with other attire not specified

was preferred in 14 of 27 studies (52%). Preference for formal attire and white coats was more prevalent among older patients and studies conducted in Europe and Asia. Five of 7 studies involving procedural specialties reported either no preference for attire or a preference for scrubs; studies in intensive care and emergency settings also found no attire preference. Only 3 of 12 studies that surveyed patients after a clinical encounter concluded that attire influenced patient perceptions.

**CONCLUSIONS:** Although patients often prefer formal physician attire, perceptions of attire are influenced by age, locale, setting and context of care. Policy-based interventions that target such factors appear necessary.



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**STRENGTHS**

- Comprehensive review of the topic strengthened by robust methodology, expansive literature search, stringent inclusion and exclusion criteria, and use of an externally validated quality-tool to rate studies.
- Filtering studies by the conceptual understanding that culture, tradition, patient expectations and settings influence perceptions allow for unique insight regarding whether and how physician attire influences perceptions.
- Unique findings including the fact that attire preferences vary by geographic location, patient age and context of care.

**WEAKNESSES**

- Like all systematic reviews, this is an observational study; trends, not causality are assessed using available data.
- The inclusion of a diverse number of study designs and patient populations introduces potential for unmeasured confounding or bias.
- Although we created uniform measures to apply across all studies, diverse outcomes reporting related but ill-defined patient perceptions or preferences may limit inferential insights

## INTRODUCTION

The foundation of a positive patient-physician relationship rests on mutual trust, confidence, and respect. Patients are not only more compliant when they perceive their doctors as being competent, supportive and respectful, but also more likely to discuss important information such as medication compliance, end-of-life wishes, or sexual histories.[1 2] Several studies have demonstrated that such relationships positively impact patient outcomes, especially in chronic, sensitive, and stigmatizing problems such as diabetes mellitus, cancer or mental health disorders.[3 4]

In the increasingly rushed patient-physician encounter, the ability to gain a patient's confidence with the goal to optimize health outcomes has become a veritable challenge. Therefore, strategies that help in gaining patient trust and confidence are highly desirable. A number of studies have suggested that physician attire may be an important early determinant of patient confidence, trust, and satisfaction.[5-7] This insight is not novel; rather, interest in the influence of attire on the physician-patient experience dates back to Hippocrates.[8] However, targeting physician attire to improve the patient experience has recently become a topic of considerable interest driven in part by efforts to improve patient satisfaction and experience.[9 10]

For physician attire to positively influence patients, an understanding of when, why and how attire may influence such perceptions is necessary. While several studies have examined the influence of physician attire on patients, few

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have considered whether or how physician specialty, context of care, and geographic locale and patient factors such as age, education or gender may influence findings. This knowledge gap is important because such elements are likely to impact patient perceptions of physicians. Furthermore, the existing literature stands conflicted on the importance of physician attire. For instance, in a seminal review, Bianchi and colleagues suggest “patients are more flexible about what they consider ‘professional dress’ than the professionals who are setting standards.”[11] However, a more recent review reported that patients prefer formal attire and a white coat, noting that “these partialities had a limited overall impact on patient satisfaction and confidence in practitioners.”[12] This dissonance remains unexplained and represents a second important knowledge gap in this area of research.

Therefore, to shed light on these issues, we conducted a systematic review of the literature hypothesizing that patients will prefer formal attire in most settings. Additionally, we postulated that context of care will influence patient perceptions on attire, such that patients receiving care in acute- or procedure-based settings are less likely to be influenced by attire.

**METHODS**

*Information Sources and Search Strategy*

We followed the Preferred Reporting Items for Systematic Reviews and Meta-Analyses (PRISMA) when performing this systematic review.[13] With the

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5 assistance of a medical reference librarian (AH), we performed serial searches  
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7 for English and non-English studies that reported patient perceptions related to  
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9 physician attire. MEDLINE via Ovid (1950–present), Embase (1946–present),  
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11 and Biosis Previews via ISI Web of Knowledge (1926–present) and Conference  
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13 Proceedings Index (dates) were systematically searched using controlled  
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15 vocabularies for key words including a range of synonyms for clothing, physician  
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17 and patient satisfaction (**Appendix**). All human studies published in full-text,  
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19 abstract or poster form were eligible for inclusion. No publication date, language  
20  
21 or status restrictions were placed on the search. Additional studies of interest  
22  
23 were identified manually searches of bibliographies. Serial searches were  
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25 conducted between July 2, 2013 and May of 2014; the search was last updated  
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27 May 15, 2014.  
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### 36 *Eligibility Criteria and Study Selection*

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38 Two authors (CP and MM) independently determined study eligibility; any  
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40 differences in opinion regarding eligibility were resolved by a third author (VC).  
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42 Studies were included if they: (a) involved adults  $\geq 18$  years of age; (b) evaluated  
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44 physician attire; (c) reported patient-centered outcomes such as satisfaction,  
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46 perception, trust, attitudes, or comfort; and, (d) studied the impact of attire on  
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48 these outcomes. We excluded studies involving only pediatric and psychiatric  
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50 patients because perceptions of attire were felt unreliable in these settings.  
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*Data Extraction and Synthesis*

Data were extracted from all included studies independently and in duplicate on a template adapted from the Cochrane Collaboration.[14] For all studies, we abstracted the number of patients, context of clinical care, physician specialty, type of attire tested, method of assessing the impact of attire, and outcomes including patient trust, satisfaction, confidence or synonyms thereof. When studies included both pediatric and adult patients, we included the study but abstracted data only on adult patients when possible. Study authors were contacted to obtain missing or additional data via electronic mail. Owing to clinical and methodological heterogeneity in the design, conduct and outcomes reported within the included studies, formal meta-analyses were not attempted. Descriptive statistics were used to report data. Inter-rater agreement for study abstraction was calculated using Cohen's kappa statistic.

*Definitions and Classification*

Physician attire was defined as either personal or hospital-issued clothing, with or without the donning of a white physician coat (recorded separately whenever possible). We considered formal attire as a collared shirt, tie and slacks for male physicians and blouse (with or without a blazer), skirt or suit pants for female physicians. Attire that did not meet these criteria was defined as casual (e.g., polo shirts, blue jeans). Donning of hospital-issued or physician-owned “scrubs” was recorded when these data were available.

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5 In order to understand whether culture influenced perceptions of physician  
6 attire, we assessed study outcomes by country and region of origin. Studies were  
7 also further categorized as follows: context of care was defined as the location  
8 where the patient was receiving care (e.g. intensive care, urgent care, hospital or  
9 clinic). A clinical encounter was defined as a face-to-face clinical interaction  
10 between physician and patient during which the physician was wearing the study  
11 specific attire or the attire of interest. Acute care was defined as care provided in  
12 an emergency department, intensive care unit, or urgent care unit; all other  
13 settings were classified non-acute. We defined family medicine, internal  
14 medicine, private practice clinics and inpatient medicine wards as studies  
15 involving medicine populations whereas studies that included patients from  
16 various specialties (e.g., internal medicine, surgery) or various locations (e.g.,  
17 clinic, hospital) were classified as being "mixed." Reports that included  
18 dermatology, orthopedics, obstetrics and gynecology, podiatry and surgical  
19 populations were classified as "procedural" studies.

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21 To standardize and compare outcomes across studies, the following terms  
22 were used to indicate positive perceptions or preference for a particular attire:  
23 satisfaction, professionalism, competence, comfort, trust, confidence, empathy,  
24 authoritative, scientific, knowledgeable, approachable, "easy to talk to", friendly,  
25 courteous, honest, caring, respect, kind, "spent enough time", humorous,  
26 sympathetic, polite, clean, tidy, responsible, concerned, "ability to answer  
27 questions" and "took problem seriously." Conversely, terms such as scruffy,  
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aloof, unkempt, untidy, unpleasant, relaxed, intimidating, impolite, rushed were considered negative outcomes denoting non-preference for the tested attire.

*Risk of Bias in Individual Studies*

As recommended by the Cochrane Collaboration, two authors independently assessed risk of study bias using the Downs and Black Scale.[15] This instrument uses a point-based system to estimate the quality of a given study by rating domains such as internal and external validity, bias, and statistical power. A priori, studies that received a score of 12 or greater were considered high quality. Inter-rater agreement for adjudication of study quality was calculated using Cohen's kappa statistic.

**RESULTS**

Of 1,011 citations, 42 studies met initial inclusion criteria. Following exclusion of duplicate and ineligible articles, 27 studies were included in the systematic review (**Figure 1**).[1 5 16-40] Included studies ranged in size from 77 to 1,116 patients. Although many studies did not provide gender information, when identified, a similar number of male and female participants were included across studies (47% male vs. 53% female in 18 studies).[1 5 16 17 20-22 24 26 28 29 31-34 37 39 40] Three studies performed in obstetric and gynecology populations included only female patients.[21 24 37] Inter-rater agreement for

agreement on eligibility and abstraction of data were excellent ( $\kappa=0.94$  and  $0.90$ , respectively).

Many of the included studies were conducted in the United States ( $n=10$ )[1 18 20 21 23-25 32 37 38]; however, other geographic locations including Canada ( $n=2$ ),[17 36] UK, Ireland and Scotland ( $n=5$ ),[19 26 27 35 40] Asia ( $n=3$ )[5 22 29], other European nations ( $n=4$ ),[30 31 34 39], Australia and New Zealand ( $n=2$ ),[28 33] and the Middle East ( $n=1$ )[16] were also represented. With respect to temporality, 19 of the 27 included studies were published within the last decade;[1 5 16 17 20-24 26 27 30-34 37 39 40] however, several studies were published more than ten years ago.[18 19 25 28 29 35 36 38] Six studies specified the inclusion of patients who had at least a high school or college-level education;[1 16 17 21 36 39] however, the remaining studies did not report the educational level of their population.

With respect to the specialties where studies were performed, a number of medical disciplines including internal medicine, surgery, obstetrics and gynecology, family practice, dermatology, podiatry and orthopedics were represented. The context of care within the 27 individual studies varied substantially and spanned both hospitalized and outpatient settings. Medical and surgical clinics, emergency departments, hospital wards, private family practice clinics, urgent and intensive care units, and military-based clinics were also featured in the included studies (**Table 1**).

Of the 27 included studies, 25 studied specific patient perceptions and



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preferences regarding physician attire,[1 5 16-32 34-38 40] while 2 only measured preference attire.[33 39] In total, more than 32 unique patient perceptions were reported across the included studies. The most common patient perceptions studied were confidence in their physician (n=10), satisfaction (n=9), professionalism (n=7), perceived competence (n=7), comfort (n=6) and knowledge (n=5). Studies obtained input from patients regarding how attire influenced their perceptions of physicians through a variety of measures, including written questionnaires, face-to-face question/answer sessions, and surveys either before or following clinical care episodes. The instruments used to obtain patient input regarding physician attire included pictures of male and female models dressed in various attire, written descriptions of attire, as well as feedback regarding physician encounters either before or after a clinical service was provided to the patient.

A preference for specific physician attire or positive influence of physician attire on patient perceptions was reported in 18 of the 27 studies (67%).[1 5 16 17 20-22 26-28 31 33-37 39 40] When patients voiced a preference or were influenced by physician attire, formal attire was almost always preferred followed closely by white coats either with or without formal attire. In studies from the Far East, traditional attire was associated with increased patient comfort with their physician;[5 22] however, this was not the case in the single study from the Middle East where traditional apparel was not preferred by patients over formal attire.[16] Notably, patient age was often predictive of attire preference with

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5 patients older than 40 years of age uniformly preferring formal attire compared to  
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7 younger patients in 6 studies.[20 28 29 33 35 39] Conversely, younger patients  
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9 often felt that scrubs were perfectly appropriate or preferred over formal attire.[27  
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11 37 39] These preferences extended to items such as facial piercings, tattoos,  
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13 loose hair, training shoes and informal foot wear in 2 studies among younger  
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15 patients.[20 33] Regardless of attire, being well-groomed in appearance and  
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17 displaying visible nametags were viewed favorably by patients when this  
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19 question was specifically asked in the included studies.  
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### 26 *Influence of Geography on Attire Preferences*

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28 Geography was found to influence perceptions of attire, perhaps reflecting  
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30 cultural, fashion, or ethnic expectations. For instance, only 4 of the 10 US-based  
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32 studies reported that attire influenced patient perceptions regarding their  
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34 physician. In comparison, both Canadian studies reported a preference for formal  
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36 attire and a white coat.[17 36] Similarly, among 5 studies from the United  
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38 Kingdom (UK), Scotland and Ireland,[19 26 27 35 40] 4 reported that patients  
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40 preferred formal attire or white coats.[26 27 35 40] Similarly, 3 of 4 studies from  
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42 other European nations found that patient preferences, trust or satisfaction were  
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44 influenced by physician attire.[31 34 39] Of these 4 studies, 2 studies found a  
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46 preference for formal attire or white coats[31 34] compared to 1 where scrubs  
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48 were preferred[39] (**Figure 2**).  
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Five studies included patients from Asia, Australia, and New Zealand.[5 22 28 29 33] Of the 3 Asian studies,[5 22 29] 2 were performed in Korea[5 22] and 1 in Japan.[29] Both studies from Korea concluded that physician attire and white coats positively influenced patient confidence, trust and satisfaction. [5 22] While the Japanese study reported that the majority of patients older than 70 years preferred white coats, satisfaction was not statistically affected by white coats during consultations.[29] However, the 2 studies conducted in Australia and New Zealand found that patients preferred white coats and formal attire when rating physicians.[28][33] Similarly, the single study from the Middle-East found that 62% of patients preferred male physicians to wear formal attire whereas 73% preferred female physicians to wear a long skirt. There was also a significant preference for a white coat to be worn, regardless of physician gender.[16]

*Influence of Clinical Encounters on Attire Preference*

Of the 27 included studies, 12 studies surveyed patients regarding their opinions about physician attire following a clinical encounter.[5 18 19 23-25 28-30 32 38 40] Within these 12 studies, only 3 (25%) reported that attire influenced patient perceptions of their physician.[5 28 41] Formal attire without white coat was preferred in 1 of the 3 studies;[41] a white coat with other attire not specified was preferred in 2 studies.[5 28] However, in the remaining 9 studies, patients did not voice any attire preference following a clinical encounter suggesting that attire may be less likely to influence patients in the context of receiving care.

Conversely, clear preferences regarding physician attire were reported in 13 of 15 studies where patients received either written descriptions (n=1)[20] or pictures of physician attire without a corresponding clinical interaction with a physician (n=14).[1 16 17 21 22 26 27 31 33-37 39] The majority of these studies (n=8) preferred formal attire either with or without a white coat;[1 16 17 20 31 33 35 36] 3 studies reported a preference for scrubs with or without white coats,[21 37 39] whereas a white coat with other attire not specified was preferred in 4 studies (**Figure 3**).[22 26 27 34]

#### *Influence of Context of Care on Patient Preferences for Attire*

Context of care also influenced attire preference. For example, 4 studies conducted in general medicine outpatient clinics reported that patients preferred formal attire with or without a white coat,[1 16 35 36] while 3 reported preference for a white coat with other attire not specified.[5 22 26] Only 2 studies reported no attire preferences in this specific medical discipline in this setting.[29 30] Conversely, 4 out of 5 studies conducted in acute care settings reported no attire preferences;[18 19 32 38] only 1 study reported a preference of formal attire with or without a white coats.[17] Of the 7 procedural studies that included patients from obstetrics and gynecology, gastroenterology, emergency care and surgery, [20 21 23 24 34 37 40] 3 reported either no specific preference for attire[23 24 40] or preference for scrubs over other attire.[21 37] Only 2 of the 7 studies reported preference for formal attire or white coats in these settings.[20 34] Studies categorized as being "mixed" in context (n=5) correspondingly reported

heterogeneous preferences, spanning no preference for attire, to preference for formal attire, white coat and scrubs with white coats only[25 27 31 33 39]

(Figure 4).

*Risk of Bias Within Included Studies*

We assessed risk of bias within the included 27 studies using the Downs and Black Quality Scale. Studies with higher quality were characterized by the fact that they more commonly reported characteristics of both included and excluded patients and provided more accurate descriptions of attire based interventions. Using this scale, 7 of the 27 included studies were associated with higher methodological quality (Table 2). Inter-rater agreement for study quality adjudication was excellent ( $\kappa=0.87$ ).

**DISCUSSION**

In this systematic review examining the influence of physician attire on a number of patient perceptions, we found that formal attire with or without white coats, or white coat with other attire not specified was preferred in over half of the 27 included studies.[1 5 16 17 20 22 26-28 31 33-36] However, no specific preference for physician attire was demonstrated in 10 studies and preference for scrubs was noted in 3 procedural studies. Importantly, we found that elements such as patient age and context of care in addition to geography and population appear to influence perceptions regarding attire. For example, patients who received clinical care were less likely to voice preference for any type attire than

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5 patients that did not, perhaps exemplifying the importance of interaction over  
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7 appearance. Similarly, older patients and those in European or Asian nations  
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9 were more likely to prefer formal attire than those from the U.S. Collectively,  
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11 these findings shed new light on this topic and suggest that although professional  
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13 attire may be an important modifiable aspect of the physician-patient relationship,  
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15 finding a “one-size-fits-all” approach to optimal physician dress code is  
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17 improbable. Rather, “tailored” approaches to physician attire that take into  
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19 account patient, provider and contextual factors appear necessary.  
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24 In an ever-changing medical landscape, patient satisfaction has become a  
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26 focal point for providers and health-systems. Therefore, preferences regarding  
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28 physician attire have become a topic of considerable interest as a means to  
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30 improve first-impressions and perceptions regarding quality of care. Why may  
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32 patient perceptions and preferences vary so greatly across studies? Multiple  
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34 reasons are possible. First, our review supports the notion that patients often  
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36 harbor conscious and unconscious biases when it comes to their preferences  
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38 regarding physician attire.[7 38] For example, while many patients did not report  
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40 an attire preference when directly surveyed, several of our included studies found  
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42 that images of patients dressed in white coats or formal suits were more often  
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44 associated with perceptions of trust and confidence even if patients also  
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46 expressed no specific preferences regarding attire.[17 18 38] In support, studies  
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48 that included physician encounters were less likely to find specific preferences  
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50 (3/12 studies) compared to studies conducted outside of a physician-patient  
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meeting (15/15 studies). These likely subconscious beliefs are important to acknowledge, especially patients from a “baby-boomer” generation who often conflate formal attire with physician competence and confidence.[20 35] Second, the influence of cultural aspects on attire expectations is likely to be substantial on attire preferences. As noted in our review, studies originating from the UK, Asia, Ireland and Europe most often expected formal attire with or without white coats; attire that did not include these dress-codes were least preferred. Third, the influence of context of care on expectations regarding physician dress is important to acknowledge, given that procedural studies found either no preference for attire<sup>21,22,38</sup> or preference for scrubs over other forms of attire.[21 37] Finally, it is important to remember that sartorial style is but skin-deep and not a surrogate for medical knowledge or competence. Even the best-dressed physicians are likely to fare poorly in the eyes of their patients if medical expertise is perceived absent.

Our results must be interpreted in the context of important limitations. First, like all systematic reviews, this is an observational study that can only assess trends, not causality, using available data. Second, the inclusion of a diverse number of study designs and patient populations creates a high-likelihood of unmeasured confounding and bias. Third, only 7 of the included studies were rated as being at low risk-of-bias using the Downs and Black scale. This finding reflects in general the limited quality of this literature and suggests that while physician attire may be important, more methodologically rigorous

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5 studies are needed to better understand and truly harness this aspect to improve  
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7 patient satisfaction. Fourth, a wide variety of related but often ill-defined patient  
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9 perceptions or preferences were measured within the included studies; although  
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11 we collapsed these categories into more uniform measures, our ability to draw  
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13 insights from these diverse outcomes is limited. Finally, we specifically did not  
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15 take into consideration risk of infection associated with attire. Since a recent  
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17 study examined this in considerable detail,[12] our review complements the  
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19 literature in this regard.  
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24 Despite these limitations, our review has notable strengths including a  
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26 thorough literature search, stringent inclusion and exclusion criteria, and use of  
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28 an externally validated quality-tool to rate studies. Second, our review was  
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30 guided by the conceptual understanding that culture, tradition, patient  
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32 expectations and settings influence perceptions related to physician attire.  
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34 Filtering and assessing studies in this fashion provided us with insights when, if  
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36 and how physician attire influences patient perceptions. Finally, we also included  
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38 13 new articles that have been published since the last comprehensive review of  
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40 this topic;[11] inclusion of these new studies (including a substantial number of  
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42 studies from diverse countries and healthcare settings) lends greater external  
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44 validity and importance to our findings.  
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50 How may hospitals and healthcare facilities use these data to effect policy  
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52 decisions? Our review suggests that formal attire is almost always preferred with  
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54 respect to physician attire may be unwise given the heterogeneous evidence-  
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base and methodological quality of available data. After contacting human resource professionals and other administrators at 9 of the top 10 2013-2014 *US News & World Report* Best Hospitals, we found that 4 had written guidelines calling for formal and professional attire throughout their institutions. Our findings suggest that such sweeping policies that apply to all healthcare specialties, settings and acuties of care may paradoxically not improve patient satisfaction, trust or confidence. Rather, interventions that test the impact of when and how care is delivered, types of patients encountered, and approaches used to measure patient preferences are needed. In order to better tailor physician attire to patient preferences and improve available evidence, we would recommend that healthcare systems capture the "voice of the customer" in individual care locations (e.g., intensive care units, emergency departments) during clinical care episodes. The use of a standardized tool that incorporates variables such as patient age, educational level, ethnicity and background will help contextualize these data in order to derive individualized policies not only for each area of the hospital, but also for similar health systems in the world.

In summary, the influence of physician attire on patient perceptions is complex and multifactorial. It is likely that patients harbor a number of beliefs regarding physician dress that are context and setting-specific. Studies targeting the influence of such elements represent the next logical step in improving patient satisfaction. Hospitals and healthcare facilities must begin the hard work

of examining these preferences using standardized approaches in order to improve patient satisfaction, trust and clinical outcomes.

## ACKNOWLEDGEMENTS

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## COMPETING INTERESTS:

None for all coauthors

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**DATA SHARING:**

The authors have posted their data sets on Dryad.

**FIGURE LEGENDS**

- Figure 1: Study Flow Diagram
- Figure 2: Stacked Bar Chart Showing Variation in Patient Preference for Physician Attire Across Geographic Regions
- Figure 3: Stacked Bar Chart Showing Variation in Patient Preference for Physician Attire with Clinical Encounters
- Figure 4: Stacked Bar Chart Showing Variation in Patient Preference for Physician Attire Across Contextual Aspects of Care

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Table 1: Characteristics of Included Studies

| Authors<br>Year<br>Location                                 | Study Design  | Clinical<br>Setting<br>(Context)              | Patient Characteristics |                        |   |           | Attire Compared   |                            | Clinical<br>Encounter<br>(Y/N) | Perceptions/<br>Preferences<br>Measured                               | Influence/<br>Preference<br>Expressed<br>for Attire | Pertinent Results and Comments   |
|---|---|---|-------------------------|------------------------|---|-----------|---|----------------------------|--------------------------------|---|---|--|
|   |   |   | N                       | Mean<br>Age<br>(years) | Education<br>Level                              | %<br>Male | Types of attire   | White<br>Coat<br>Specified |                                |   |   |  |
| Al-Ghobain et al.<br>2012<br>Riyadh,<br>Saudi<br>Arabia[16] | Picture-based survey<br>and face-to-face<br>interview of patients<br>awaiting care  | General<br>medicine clinic<br>(Outpatient)    | 399                     | 37.2                   | 66%<br>were at least<br>high-school<br>educated | 57.9%     | Males: Formal<br>Attire, Scrubs,<br>National Attire<br><br>Females:<br>Formal Attire,<br>Scrubs | Yes                        | No                             | Confidence<br>Knowledge<br>Respect                                    | Yes; Formal<br>Attire                               | -Male and female patients preferred Formal Attire<br>-85% indicated preference for White Coats<br>-Confidence, competence, apparent medical knowledge and<br>expertise was not significantly associated with the attire or<br>gender of provider (p=0.238)   |
| Au et al.<br>2013<br>Alberta,<br>Canada[17]                 | Cross-sectional,<br>picture-based survey;<br>family members<br>reviewed pictures and<br>rated factors such as<br>age, sex, grooming,<br>tattoos, etc.               | Three intensive<br>care units<br>(Acute Care) | 337                     | N/R                    | 60%<br>College or<br>university<br>educated     | 32%       | Formal Attire +<br>White Coat,<br>Suit, Casual<br>Attire, Scrubs                                | Yes                        | No                             | Caring<br>Competence<br>Honesty<br>Knowledge                          | Yes; Formal<br>Attire and<br>White Coat             | -Formal Attire + White Coat was rated as being most<br>important when first meeting a physician<br>-Neat grooming and visible name tags were also important<br>-When selecting preferred providers from a panel of pictures,<br>Formal Attire and White Coat were most preferred<br>-Physicians in Formal Attire: viewed as being most<br>knowledgeable<br>-Physicians in Scrubs or a White Coat: viewed as being most<br>competent to perform a procedure |
| Baevsky et al.<br>1998<br>Massachusetts,<br>USA[18]         | Prospective encounter-<br>based, non-randomized<br>exit-survey of patients<br>conducted after<br>receiving care.<br>Physicians alternated<br>attire on daily basis. | Urban urgent<br>care clinic<br>(Acute Care)   | 596                     | N/R                    | N/R   | N/R       | Formal Attire +<br>White Coat,<br>Scrubs + White<br>Coat  | Yes                        | Yes                            | Degree of<br>Concern<br>Knowledge<br>Polite/Courteous<br>Satisfaction | No<br>Preference                                    | -No differences seen between attires with regard to patient<br>satisfaction<br>-Mean ranks were higher for Scrubs + White Coat regarding<br>courtesy, seriousness and knowledge<br>- 18% of physicians broke from attire protocol during the<br>study  |
| Boon et al.<br>1994<br>Sheffield,                           | Prospective<br>questionnaire following<br>clinical interaction  | Accident and<br>Emergency<br>Department       | 329                     | N/R                    | N/R   | N/R       | White Coat,<br>Casual Attire,<br>Scrubs   | Yes                        | Yes                            | Professionalism<br>Neat<br>Scruffy                                    | No<br>Preference                                    | -Style of dress did not affect patient perceptions of medical<br>staff<br>-Average visual analogue scale results did not differ between  |

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| England[19]                                       |  | (Acute Care)   |     |   |   |     |  |     |     |                            |                          | White Coat, Causal Attire and Scrubs (9.14 vs. 8.98 vs. 8.98)<br>-However, patients often failed to correctly recall physician attire when surveyed   |
| Budny et al. 2006<br>Iowa and NY USA[20]          | Description-based survey of patients awaiting care                                   | Podiatric clinics in private practice and hospital-based settings (Procedural) | 155 | 18-25: 7%<br>26-40: 15%<br>41-55: 32%<br>56-70: 19%<br>>70: 26% | N/R   | 36% | Formal Attire, Casual Attire, Scrubs   | Yes | No  | Confidence                 | Yes; Formal Attire       | -68% of all patients reported more confidence if physicians donned formal attire<br>-Formal Attire was preferred among older patients (Medicare) and patients who received care in private practice settings<br>-Females preferred Formal Attire more than male patients  |
| Cha et al. 2004<br>Ohio, USA[21]                  | Picture-based survey regarding patient preferences for attire                        | Obstetrics and Gynecology clinic at an academic medical center (Procedural)    | 184 | Approximately 66% ≤25 years of age                              | Approximately 66% at least high-school educated | 0%  | Formal Attire + White Coat, Formal attire - White Coat; Scrubs + White Coat; Casual Attire + White Coat, Casual Attire - White Coat, Scrubs – White Coat | Yes | No  | Comfort Confidence         | Yes; Scrubs + White Coat | -63% of patients stated that physician clothing did not influence their comfort with the physician<br>-62% reported that physician clothing did not affect their confidence in the physician<br>-However, following pictures, comfort level of patients and perceived competence of physicians were greatest for images of physicians dressed in white coats and scrubs.<br>-Comfort level was least for physicians wearing casual attire |
| Chang et al. 2011<br>Seoul, Republic of Korea[22] | Picture-based survey regarding preferences for attire prior to clinical consultation | Alternative medicine clinic at an academic medical center (Outpatient)         | 153 | 43.3  | N/R   | 32% | White Coat, Formal Attire, Traditional Attire Casual Attire  | Yes | No  | Comfort Competence Trust   | Yes; White Coat          | -Patients most preferred White Coats regardless of whether Western or Oriental physician portrayed in photographs<br>-Competence and trustworthiness ranking: White Coat, Traditional, Formal Attire and, lastly Casual Attire<br>-Comfort ranking: Traditional Attire, White Coat, Formal Attire and Casual Attire   |
| Chung et al. 2012<br>Kyunggido,                   | Prospective, non-randomized, clinical encounter-based survey                         | Traditional Korean medical clinic  | 143 | 37.7  | N/R   | 34% | White Coat, Formal Attire, Traditional   | Yes | Yes | Comfort Competence Empathy | Yes; White Coat          | -White coat was associated with competence, trustworthiness and patient satisfaction<br>-Traditional attire led to greater patient comfort and  |

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| Republic of Korea[5]                       | of patients conducted after receiving care.  | (Outpatient)   |      |                   |     |     | Attire, Casual Attire  |     |     | Satisfaction Trust  |               | contentment with the physician<br>-No specifics regarding clothing under white coat provided  |
| Edwards et al. 2012<br>Texas, USA[23]      | Prospective non-randomized, clinical encounter-based questionnaire. Physician attire rotated after 12-weeks  | Outpatient surgical clinic at a military teaching hospital (Procedural)  | 570  | N/R               | N/R | N/R | Scrubs + White Coat, Traditional Attire                          | Yes | Yes | Appropriateness   | No Preference | -Surgeon clothing did not affect patient's opinions<br>-Patients felt it was appropriate for surgeons to wear Scrubs in the clinic<br>-No preference regarding attire by 71% of those who replied<br>-50% of patients in either group (Scrubs vs. no-Scrubs) felt that white coats should be worn<br>-30.7% response rate; demographic data not collected   |
| Fischer et al. 2007<br>New Jersey, USA[24] | Prospective non-randomized, clinical encounter-based questionnaire; physicians were randomly assigned to wear one of three attire types each week                  | Outpatient obstetrics and gynecology clinics at a university hospital (Procedural)                                 | 1116 | 37.3              | N/R | 0%  | Formal Attire + White Coat, Casual Attire +/- White Coat, Scrubs | Yes | Yes | Comfort Competence Friendly & Courteous Hurried Knowledge Listened to concerns Professionalism Satisfaction | No Preference | -Patient satisfaction with their physicians was high; attire did not influence satisfaction<br>-Physicians in all three groups were viewed as professional, competent and knowledgeable<br>-Among 20 physician providers, 8 preferred Casual Attire, 7 preferred Formal Attire, and 5 preferred Scrubs  |
| Friis et al. 1988<br>California, USA[25]   | Picture-based survey; patients who had received care from a resident physician during a prior visit were surveyed regarding their preferences for physician attire | Internal medicine clinic, emergency room, internal medicine ward, community-based internal medicine clinic (Mixed) | 200  | N/R [Mode: 20-29] | N/R | 40% | White Coat Formal Attire Casual Attire                           | Yes | Yes | Confidence Hurried Neatness Satisfaction Sympathy   | No Preference | -Most patients voiced no attire preference; however, 64% said neatness of dress was moderately to very important<br>-78% rated their physician as neat or very neat<br>-Variances between clinical settings: ward patients more frequently said female physicians should wear a white coat and skirt (27% vs. 5%, p<.01)<br>-While participating physicians were all residents, level of resident training was not taken into account by the survey |
| Gallagher et al. 2008<br>Dublin,           | Picture-based survey of patients awaiting care   | Outpatient endocrinology clinic in a   | 124  | 52.3              | N/R | 50% | White Coat, Formal Attire, Suit,                                 | Yes | No  | Appropriateness of attire Comfort   | White Coat    | -White Coat was most often preferred by both male and female patients<br>-Scrubs and Casual Attire were least preferred   |

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| Ireland[26]                                      |  | tertiary referral hospital (Outpatient)  |      |   |                                      |     | Casual Attire, Scrubs   |     |     |   |                                 | -Limited description of Casual Attire worn by both genders of physicians and Formal Attire worn by female physicians were provided  |
| Gherardi et al. 2009 West Yorkshire, England[27] | Picture-based survey in multiple care settings   | Outpatient clinics, inpatient wards, emergency departments (Mixed)                   | 511  | N/R   | N/R                                  | 44% | White Coat, Formal Attire, Suit, Casual Attire, Scrubs                                    | Yes | No  | Confidence  | White Coat                      | -White Coat was the most confidence-inspiring attire in all hospital settings<br>-Younger patients more tolerant of Scrubs<br>-Patients had most confidence in physicians wearing Scrubs in the emergency department vs. other settings<br>-White Coat was worn with Formal Attire limiting ability to parse out impact of each element; survey conducted in a brief time frame                                 |
| Gooden et al. 2001 Sydney, Australia[28]         | Cross-sectional, clinical encounter-based survey of hospitalized patients  | Medical and surgical wards of two teaching hospitals (Inpatient)                     | 154  | Median 54   | N/R                                  | 58% | White Coat, No White Coat   | Yes | Yes | Aloof<br>Approachable<br>Authoritativeness<br>Competence<br>Easy to talk to<br>Friendly<br>Knowledgeable<br>Preference<br>Professionalism<br>Scientific | White Coat                      | -Higher scores noted when White Coat was worn<br>-36% explicitly preferred physicians to wear White Coats<br>-Patient preference for physicians to wear a White Coat correlated with preference to wear a uniform<br>-Older patients (53 or older) preferred White Coats more than younger patients<br>-An imbalance between patients who saw providers with or without a White Coat was reported (24% vs. 76%) |
| Hartmans et al. 2014 Leuven, Belgium[41]         | Picture-based, cross-sectional survey administered online through social media as well as in-person in waiting rooms | University hospital-based outpatient clinic and related offsite clinics (Outpatient) | 1506 | 38.4  | 70.1% completed at least high school | 32% | Formal Attire + White Coat, Formal Attire – White Coat, Semi-formal Attire, Casual Attire | Yes | No  | Confidence, Ease with physician   | Yes: Formal Attire + White Coat | -Patients have the most confidence in a female doctor wearing Formal Attire + White Coat, while they felt most at ease with a female physician in Casual Attire<br>-Most confidence inspiring outfit of the older male physician was Formal Attire + White Coat,<br>-The response of “No preference” was not included in this study   |
| Ikusaka et al. 1999 Tokyo, Japan[29]             | Clinical encounter-based questionnaire; physician rotated wearing a white coat weekly                                | University hospital outpatient clinic (Outpatient)                                   | 599  | White Coat Group: 50<br><br>No White Coat Group: 47.8 | N/R                                  | 45% | Formal Attire + White Coat, Formal Attire – White Coat                                    | Yes | Yes | Ease with physician Satisfaction  | No Preference                   | -Although patients stated they preferred White Coats, satisfaction was not statistically different between the groups<br>-Older patients ≥ 70 years of age preferred a White Coat over those ≤70 (69% vs. 52%, p=0.002)   |

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| Kersnik et al. 2005<br>Krajnska Gora, Slovenia[30]            | Patient allocation-blinded, clinical encounter-based survey; physicians alternated wearing a white coat daily | Outpatient, urban family practice (Outpatient)  | 259 | N/R  | N/R | N/R   | White Coat, No White Coat   | Yes | Yes | Integrity Professionalism Satisfaction | No Preference                   | -There were no significant difference in patient satisfaction between the two groups<br>-34% and 19% of all respondents fully agreed or agreed that White Coats symbolize professional integrity<br>-Conversely, 25.9% and 8.5% either fully disagreed or disagreed that the White Coat represented professional integrity  |
| Kocks et al. 2010 Groningen, Netherlands[31]                  | Picture-based survey of patient preferences   | Patients were interviewed at home; professionals were given a written survey at a symposium (Mixed) | 116 | 78   | N/R | 56.9% | Formal Attire, Suit, Business-Casual Attire, Casual Attire                    | No  | No  | Preference Trust                       | Formal Attire                   | -Patients preferred Formal Attire and Suit over other attires<br>-Professionals preferred Formal Attire and Business-Casual attire over Casual Attire<br>-In general, patients were more tolerant of Casual Attire and less likely to have style preference than professionals  |
| Kurihara et al. 2014<br>Ibaraki, Niigata and Tokyo, Japan[42] | Picture-based, self-administered questionnaires   | Outpatients at 5 pharmacies across Japan  | 491 | 51.9 | N/R | 40.3% | Formal Attire + White Coat, Formal Attire – White Coat, Casual Attire, Scrubs | Yes | No  | Appropriateness                        | Yes; Formal Attire + White Coat | -Formal Attire + White Coat was considered the most appropriate style of clothing followed by scrubs<br>-Formal Attire without a white coat for female physicians was felt to be inappropriate in 73% of patients vs. 24% who felt that Formal Attire without a White Coat was inappropriate for male physicians.<br>-73% of respondents felt that casual dress was inappropriate for male physicians vs. 79.8% for female physicians<br>-There was a statistically significant increase in the number of subjects over 50 years of age who thought scrubs were in appropriate compared to those aged 20-34 years.<br>-Study survey response rate was 35% |

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| Li et al.<br>2005<br>New York,<br>USA[32]                                  | Patient-allocation<br>blinded, picture-based,<br>quasi-experimental<br>before-and-after study;<br>physicians alternated<br>attire weekly     | Urban<br>emergency<br>department in<br>a university<br>medical center<br>(Acute Care)  | 111 | 42   | N/R | 53%   | Formal Attire +<br>White coat,<br>Scrubs   | Yes | Yes  | Professionalism<br>Satisfaction  | No<br>Preference                    | -Physician attire was not associated with satisfaction or professionalism in the emergency department during the study<br>-No difference in attire preferences by patient age, gender, race, or physician gender and race were noted<br>-Hawthorne effect possible as physicians were aware of patient ratings and observations   |
| Lill et al.<br>2005<br>Christchurch,<br>New<br>Zealand[33]                 | Picture-based survey of<br>patient preferences   | Inpatients and<br>outpatients<br>from a wide<br>range of wards,<br>medical and<br>surgical clinics<br>(Mixed)                                  | 451 | 55.9 | N/R | 47%   | White Coat,<br>Formal Attire,<br>Semi-formal<br>Semi-formal<br>with smile<br>Casual                                      | Yes | Yes for<br>inpatients<br>(survey<br>administere<br>d before<br>clinical<br>encounter<br>in<br>outpatients) | Preference for<br>physician based<br>on attire<br>displayed in<br>pictures | Semi-Formal<br>Attire with<br>smile | -Semi-formal Attire with a smile was preferred by patients<br>-Older patients preferred male and female physicians with white coats more than other age groups<br>-Most patients thought physicians should always wear a badge<br>-Smiling option in pictures may have introduced bias as this was not used equally for all categories.   |
| Maruani et al.<br>2013<br>Tours,<br>France[34]                             | Picture-based,<br>prospective cross-<br>sectional study  | Outpatient<br>dermatology<br>patients of a<br>tertiary care<br>hospital, 2<br>dermatological<br>private<br>consulting<br>rooms<br>(Procedural) | 329 | 52.3 | N/R | 43.8% | White Coat,<br>Formal Attire,<br>Business-<br>Casual Attire,<br>Casual Attire  | Yes | No   | Confidence<br>Importance of<br>attire                                      | White Coat                          | -White Coats were preferred by hospital and private practice outpatients significantly more than other attires, for both male and female physicians<br>-60% of adult patients in either setting considered physician attire important   |
| McKinstry et al.<br>1991<br>West Lothian<br>and Edinburgh,<br>Scotland[35] | Picture-based,<br>interviewer-led surveys<br>of patients using eight<br>standardized<br>photographs of<br>physicians in different<br>attires | 5 outpatient<br>general<br>medicine<br>clinics<br>(Outpatient)   | 475 | N/R  | N/R | 30.9% | Males:<br>Formal Attire +<br>White Coat,<br>Formal Attire –<br>White Coat,<br>Business-<br>Casual Attire<br><br>Females: | Yes | No   | Acceptability<br>Confidence  | Formal Attire<br>+ White Coat       | -Male physicians: Formal Attire - White Coat was preferred followed by Formal Attire + White Coat<br>-Female physicians: Casual Attire scored significantly lower - patients and higher socioeconomic levels preferred Formal Attire + White Coat to a greater extent than others.<br>-Majority of patients felt that the way their doctor's dress is very important or quite important.<br>-Significant variations noted across sites suggest underlying patient- or site-level confounding. |



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|  |  |  |     |      |                                    |     | Formal Attire + White Coat; Business-Casual, Casual Attire  |     |     |  |                            |  |
| McLean et al. 2005 Surrey, England[40]           | Clinical encounter-based questionnaire with one of two providers dressed in military uniform or civilian formal attire | Fracture clinic in a "District Hospital" (Procedural)  | 77  | 39   | N/R                                | 62% | Military uniform, Formal attire   | No  | Yes | Approachable<br>Confidence<br>Humorous<br>Hurried<br>Intimidation<br>Kindness<br>Polite/Courteous<br>Professionalism | Formal Attire              | -Civilian Formal Attire was felt more professional by patients<br>-No statistical differences were noted with respect to other dimensions including kindness, approachability, or confidence across attires<br>-This is small study with a small number of patients and only two providers; generalizability appears limited |
| McNaughton-Filion et al. 1991 Ontario Canada[36] | Picture and description based-survey administered by a research-assistant or resident to both patients and physicians  | Urban, university hospital family practice and community-based family practice clinic (Outpatient) | 80  | N/R  | 54% College or university educated | 41% | Formal Attire + White Coat, Formal Attire – White Coat, Casual attire + White Coat, Casual Attire – White Coat, Scrubs + White Coat | Yes | No  | Professionalism<br>Trust & Confidence  | Formal Attire + White Coat | -Majority of patients surveyed believed Formal Attire + White Coats in male physicians would be more likely to inspire trust & confidence.<br>-Preferred attire for female physicians was less clear<br>-Most physicians opined that they should dress professionally, but White Coats were not necessary.                   |
| Niederhauser et al. 2009 Virginia, USA[37]       | Picture and description-based survey of patient preferences  | Hospital-based obstetrics and gynecology clinics (Procedural)                                      | 328 | 26.4 | N/R                                | 0%  | Military uniform + White Coat<br>Military uniform – White Coat, Scrubs + White Coat, Scrubs – White Coat                            | Yes | No  | Comfort<br>Confidence<br>Satisfaction  | Scrubs +/- White Coat      | -61% of patients preferred Scrubs<br>-83% of patients did not express a preference for White Coats.<br>-12% reported attire affects confidence in their physician's abilities<br>-13% reported attire affects how comfortable they are talking to their physician about general topics                                       |
| Pronchik et al. 1998 Pennsylvania,               | Clinical encounter-based, prospective survey; All male   | Emergency department of a community  | 316 | N/R  | N/R                                | N/R | Necktie, No Necktie   | No  | Yes | Satisfaction<br>Competence   | No Preference              | -Neckties did not influence patients' impression of medical care, time spent, or overall provider competence<br>-Higher “general appearance ” ratings were noted among   |



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| USA[38]                                       | students, residents and attendings assigned to wear or not wear a necktie according to a specified schedule; female providers were excluded | teaching hospital (Acute Care)   |     |      |   |       |   |     |    |  |                            | patients who believed their physician wore a Necktie during their clinical encounter<br>-Of note, 28.6% of patients incorrectly identified their physician as having worn a necktie on a No Necktie day  |
| Rehman et al. 2005<br>South Carolina USA[1]   | Picture-based, randomized, cross-sectional descriptive survey   | Outpatient medicine clinic at a Veterans-Affairs Medical Center (Outpatient) | 400 | 52.4 | 42.8% at least high school educated         | 54%   | Formal Attire + White Coat; Formal attire - White Coat, Casual Attire, Scrubs     | Yes | No | Authoritative<br>Compassionate<br>Competence<br>Confidence<br>Preference<br>Responsible<br>Trustworthiness | Formal Attire + White Coat | -Significant preference for Formal Attire + White Coat<br>-Female respondents placed more importance on female physician attire than that of male physician attire<br>-Trend toward less preference for Formal Attire + White Coat when physician pictured was African-American  |
| Sotgiu et al. 2012<br>Sassari, Italy[39]      | Picture and description-based questionnaire   | Medical and surgical outpatient clinics (Mixed)                              | 765 | 43.2 | 45.8% finished high school or college-level | 7.5%  | Formal Attire + White Coat, Casual Attire + White Coat, Scrubs + White Coat       | Yes | No | "Willingness to share health issues" with each of the physicians, but data not reported                    | Scrubs + White Coat        | -The greatest proportion of patients preferred Scrubs + White Coat (47% for male physicians, 43.7% for female physicians respectively) followed by Formal Attire + White Coat (30.7% for male MD, 26.8% for female MD)<br>-Male patients preferred Formal Attire + White Coat for both male and female physicians; female patients preferred Scrubs + White Coat for both male and female physicians.<br>-Younger patients chose Scrubs + White Coat more often than older patients; older patients preferred Formal Attire + White Coat |
| Yonekura et al. 2013<br>Sao Paulo, Brazil[43] | Picture-based survey of patient preferences   | Inpatients and outpatients at a university hospital                          | 259 | 47.8 | N/R   | 42.9% | White Coat, Formal Attire + White Coat, Traditional Attire, Casual Attire, Scrubs | Yes | No | Cleanliness<br>Competence<br>"Concern for patients"<br>Confidence<br>Knowledge                             | Yes; White Coat            | -The combined White Coat options in the survey were the most preferred by patients across all measured perceptions<br>-White Coat was preferred by patients in both routine outpatient appointments as well as emergency room visits<br>-Traditional attire was defined as "All White" without a white coat for both male and female physician models<br>-Physicians surveyed in this study expressed a preference for Formal Attire + White Coat for the male physician model and White Coat for the female physician model             |

Table 2: Risk of Bias Within Included Studies

| Author, Year, Location                              | Clinical Interaction? | Group              | Does the study provide estimates of the random variability in the data for the main outcomes? | Have the characteristics of the patients included and excluded been described? | Were study subjects in different intervention groups recruited over the same period of time? | Were incomplete questionnaires excluded? | Reviewer Scores | Risk of Bias Adjudication |
|---|-----------------------|--------------------|---|--|--|--|-----------------|---------------------------|
| Fischer et al. 2007<br>New Jersey, USA[24]          | Yes                   | Surgery/Procedural | 1   | 1  | 1  | 0  | 14 out of 27    | Low                       |
| Hartmans et al. 2014<br>Leuven, Belgium[41]         | No                    | Outpatient         | 1   | 0  | 1  | 1  | 14 out of 27    | Low                       |
| Gooden et al. 2001<br>Sydney, Australia[28]         | No                    | Mixed              | 0   | 1  | 1  | 0  | 13 out of 27    | Low                       |
| Baevsky et al. 1998<br>Massachusetts, USA[18]       | Yes                   | Acute Care         | 0   | 1  | 1  | 0  | 12 out of 27    | Low                       |
| Gherardi et al. 2009<br>West Yorkshire, England[27] | No                    | Mixed              | 1   | 1  | 1  | 1  | 12 out of 27    | Low                       |
| Lill et al. 2005<br>Christchurch, New Zealand[33]   | No                    | Mixed              | 1   | 1  | 1  | 0  | 12 out of 27    | Low                       |
| Niederhauser et al. 2009<br>Virginia,               | No                    | Surgery/Procedural | 0   | 1  | 1  | 0  | 12 out of 27    | Low                       |

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| USA[37]  |     |                    |   |   |   |   |                |          |
| Rehman et al. 2005<br>South Carolina<br>USA[1]             | No  | Medicine           | 0 | 1 | 1 | 0 | 12 out of 27   | Low      |
| Pronchik et al.<br>1998<br>Pennsylvania,<br>USA[38]        | Yes | Acute Care         | 0 | 1 | 1 | 0 | 11.5 out of 27 | Moderate |
| Au et al.<br>2013<br>Alberta,<br>Canada[17]                | No  | Acute Care         | 0 | 1 | 1 | 0 | 11.5 out of 27 | Moderate |
| Li et al.<br>2005<br>New York,<br>USA[32]                  | Yes | Acute Care         | 1 | 1 | 1 | 0 | 11.5 out of 27 | Moderate |
| Al-Ghobain et al.<br>2012<br>Riyadh,<br>Saudi Arabia[16]   | No  | Medicine           | 0 | 1 | 1 | 0 | 11 out of 27   | Moderate |
| Boon et al.<br>1994<br>Sheffield,<br>England[19]           | Yes | Acute Care         | 0 | 1 | 1 | 0 | 11 out of 27   | Moderate |
| Chung et al.<br>2012<br>Kyunggido,<br>Republic of Korea[5] | Yes | Medicine           | 1 | 1 | 0 | 0 | 11 out of 27   | Moderate |
| Edwards et al. 2012<br>Texas,<br>USA[23]                   | Yes | Surgery/Procedural | 0 | 1 | 1 | 1 | 11 out of 27   | Moderate |

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| Kersnik et al.<br>2005<br>Krajnska Gora,<br>Slovenia[30] | Yes | Medicine           | 0 | 0 | 0 | 1 | 11 out of 27   | Moderate |
| Yonekura et al.<br>2013<br>Sao Paulo,<br>Brazil[43]      | No  | Mixed              | 0 | 1 | 1 | 1 | 11 out of 27   | Moderate |
| Maruani et al.<br>2013<br>Tours,<br>France[34]           | No  | Surgery/Procedural | 0 | 1 | 1 | 0 | 10.5 out of 27 | Moderate |
| Cha et al.<br>2004<br>Ohio,<br>USA[21]                   | No  | Surgery/Procedural | 0 | 0 | 1 | 0 | 10.5 out of 27 | Moderate |
| Chang et al.<br>2011<br>Seoul,<br>Republic of Korea[22]  | No  | Medicine           | 0 | 0 | 0 | 0 | 10.5 out of 27 | Moderate |
| Budny et al. 2006<br>Iowa and NY<br>USA[20]              | No  | Surgery/Procedural | 0 | 1 | 1 | 0 | 10 out of 27   | Moderate |
| Ikusaka et al.<br>1999<br>Tokyo,<br>Japan[29]            | Yes | Medicine           | 0 | 1 | 1 | 0 | 10 out of 27   | Moderate |
| McLean et al.<br>2005<br>Surrey,<br>England[40]          | Yes | Surgery/Procedural | 0 | 0 | 1 | 1 | 10 out of 27   | Moderate |

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| Kurihara et al. 2014<br>Ibaraki, Niigata and Tokyo, Japan[42]     | No  | Outpatient | 0 | 1 | 1 | 1 | 10 out of 27  | Moderate |
| Friis et al. 1988<br>California, USA[25]                          | Yes | Mixed      | 0 | 1 | 0 | 0 | 9.5 out of 27 | High     |
| Sotgiu et al. 2012<br>Sassari, Italy[39]                          | No  | Mixed      | 0 | 0 | 1 | 0 | 9.5 out of 27 | High     |
| Gallagher et al. 2008<br>Dublin, Ireland[26]                      | No  | Medicine   | 0 | 1 | 1 | 0 | 9 out of 27   | High     |
| Kocks et al. 2010<br>Groningen, Netherlands[31]                   | No  | Medicine   | 0 | 0 | 0 | 1 | 8 out of 27   | High     |
| McNaughton-Filion et al. 1991<br>Ontario Canada[36]               | No  | Medicine   | 0 | 0 | 0 | 0 | 7.5 out of 27 | High     |
| McKinstry et al. 1991<br>West Lothian and Edinburgh, Scotland[35] | No  | Medicine   | 0 | 0 | 0 | 0 | 7 out of 27   | High     |

A priori, studies that received a score of 12 or greater were considered to be at low risk of bias; scores of 10-12 moderate risk of bias; and scores less than 10 at high risk of bias. Scores for key questions that differentiated studies at high vs. moderate and low risk of bias are shown. Scores shown represent independently rated and agreed-upon ratings by 2 reviewers.

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## UNDERSTANDING THE ROLE OF PHYSICIAN ATTIRE ON PATIENT PERCEPTIONS: A SYSTEMATIC REVIEW OF THE LITERATURE

### *Targeting Attire to Improve Likelihood Of Rapport (TAILOR) Investigators*

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**Manuscript Word Count:** ~~3726~~3774

**Abstract Word Count:** ~~308~~320



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**Conflicts of Interest:** None reported for all authors.

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## ABSTRACT

**OBJECTIVES:** Despite a growing body of literature, uncertainty regarding the influence of physician dress on patients' perceptions exists. Therefore, we performed a systematic review to examine the influence of physician attire on patient perceptions including trust, satisfaction, and confidence.

**SETTING, PARTICIPANTS, INTERVENTIONS AND OUTCOMES:** We searched MEDLINE, Embase, Biosis Previews and Conference Papers Index. Studies that: (a) involved participants  $\geq 18$  years of age; (b) evaluated physician attire; and (c) reported patient perceptions related to attire were included. Two authors determined study eligibility. Studies were categorized by country of origin, clinical discipline (e.g., internal medicine, surgery), context (inpatient vs. outpatient) and occurrence of a clinical encounter when soliciting opinions regarding attire. Studies were assessed using the Downs and Black Scale risk of bias scale. Due to clinical and methodological heterogeneity, meta-analyses were not attempted.

**RESULTS:** Of 1,044-040 citations, 27-30 studies involving 911,277-533 patients met eligibility criteria. Included studies featured patients from 42-14 countries. General medicine, procedural (e.g., general surgery, obstetrics), clinic, emergency departments and hospital settings were represented. Preferences or positive influence of physician attire on patient perceptions were reported in 48-21 of the 27-30 studies (67-70%). Formal attire with or without white coats and

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white coats with other attire not specified was preferred in 184 of 2730 studies (5260%). Preference for formal attire and white coats was more prevalent among older patients and studies conducted in Europe and Asia. Five-Four of 7 studies involving procedural specialties reported either no preference for attire or a preference for scrubs; 4 of 5 studies in intensive care and emergency settings also found no attire preference. Only 3 of 12 studies that surveyed patients after a clinical encounter concluded that attire influenced patient perceptions.

**CONCLUSIONS:** Although patients often prefer formal physician attire, perceptions of attire are influenced by age, locale, setting and context of care. A "one-size-fits-all" approach to physician attire thus appears unwise. Policy based interventions that target such factors appear necessary.

**STRENGTHS**

- Comprehensive review of the topic strengthened by robust methodology, expansive literature search, stringent inclusion and exclusion criteria, and use of an externally validated quality-tool to rate studies.
- Filtering studies by the conceptual understanding that culture, tradition, patient expectations and settings influence perceptions allow for unique insight regarding whether and how physician attire influences perceptions.
- Unique findings including the fact that attire preferences vary by geographic location, patient age and context of care.

**WEAKNESSES**

- Like all systematic reviews, this is an observational study; trends, not causality are assessed using available data.
- The inclusion of a diverse number of study designs and patient populations introduces potential for unmeasured confounding or bias.
- Although we created uniform measures to apply across all studies, diverse outcomes reporting related but ill-defined patient perceptions or preferences may limit inferential insights

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**INTRODUCTION**

The foundation of a positive patient-physician relationship rests on mutual trust, confidence, and respect. Patients are not only more compliant when they perceive their doctors as being competent, supportive and respectful, but also more likely to discuss important information such as medication compliance, end-of-life wishes, or sexual histories.[1 2] Several studies have demonstrated that such relationships positively impact patient outcomes, especially in chronic, sensitive, and stigmatizing problems such as diabetes mellitus, cancer or mental health disorders.[3 4]

In the increasingly rushed patient-physician encounter, the ability to gain a patient’s confidence with the goal to optimize health outcomes has become a veritable challenge. Therefore, strategies that help in gaining patient trust and confidence are highly desirable. A number of studies have suggested that physician attire may be an important early determinant of patient confidence, trust, and satisfaction.[5-7] This insight is not novel; rather, interest in the influence of attire on the physician-patient experience dates back to Hippocrates.[8] However, targeting physician attire to improve the patient experience has recently become a topic of considerable interest driven in part by efforts to improve patient satisfaction and experience.[9 10]

For physician attire to positively influence patients, an understanding of when, why and how attire may influence such perceptions is necessary. While several studies have examined the influence of physician attire on patients, few

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10 have considered whether or how physician specialty, context of care, and  
11 geographic locale and patient factors such as age, education or gender may  
12 influence findings. This knowledge gap is important because such elements are  
13 likely to impact patient perceptions of physicians. Furthermore, the existing  
14 literature stands conflicted on the importance of physician attire. For instance, in  
15 a seminal review, Bianchi and colleagues suggest “patients are more flexible  
16 about what they consider ‘professional dress’ than the professionals who are  
17 setting standards.”[11] However, a more recent review reported that patients  
18 prefer formal attire and a white coat, noting that “these partialities had a limited  
19 overall impact on patient satisfaction and confidence in practitioners.”[12] This  
20 dissonance remains unexplained and represents a second important knowledge  
21 gap in this area of research.  
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33 Therefore, to shed light on these issues, we conducted a systematic  
34 review of the literature hypothesizing that patients will prefer formal attire in most  
35 settings. Additionally, we postulated that context of care will influence patient  
36 perceptions on attire, such that patients receiving care in acute- or procedure-  
37 based settings are less likely to be influenced by attire.  
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## 44 METHODS

### 45 *Information Sources and Search Strategy*

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47 We followed the Preferred Reporting Items for Systematic Reviews and  
48 Meta-Analyses (PRISMA) when performing this systematic review.[13] With the  
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assistance of a medical reference librarian (AH), we performed serial searches for English and non-English studies that reported patient perceptions related to physician attire. MEDLINE via Ovid (1950–present), Embase (1946–present), and Biosis Previews via ISI Web of Knowledge (1926–present) and Conference Proceedings Index (dates) were systematically searched using controlled vocabularies for key words including a range of synonyms for clothing, physician and patient satisfaction (**Appendix**). All human studies published in full-text, abstract or poster form were eligible for inclusion. No publication date, language or status restrictions were placed on the search. Additional studies of interest were identified manually searches of bibliographies. Serial searches were conducted between July 2, 2013 and May of 2014; the search was last updated May 15, 2014.

*Eligibility Criteria and Study Selection*

Two authors (CP and MM) independently determined study eligibility; any differences in opinion regarding eligibility were resolved by a third author (VC). Studies were included if they: (a) involved adults  $\geq 18$  years of age; (b) evaluated physician attire; (c) reported patient-centered outcomes such as satisfaction, perception, trust, attitudes, or comfort; and, (d) studied the impact of attire on these outcomes. We excluded studies involving only pediatric and psychiatric patients because perceptions of attire were felt unreliable in these settings.

### *Data Extraction and Synthesis*

Data were extracted from all included studies independently and in duplicate on a template adapted from the Cochrane Collaboration.[14] For all studies, we abstracted the number of patients, context of clinical care, physician specialty, type of attire tested, method of assessing the impact of attire, and outcomes including patient trust, satisfaction, confidence or synonyms thereof. When studies included both pediatric and adult patients, we included the study but abstracted data only on adult patients when possible. Study authors were contacted to obtain missing or additional data via electronic mail. Owing to clinical and methodological heterogeneity in the design, conduct and outcomes reported within the included studies, formal meta-analyses were not attempted. Descriptive statistics were used to report data. Inter-rater agreement for study abstraction was calculated using Cohen's kappa statistic.

### *Definitions and Classification*

Physician attire was defined as either personal or hospital-issued clothing, with or without the donning of a white physician coat (recorded separately whenever possible). We considered formal attire as a collared shirt, tie and slacks for male physicians and blouse (with or without a blazer), skirt or suit pants for female physicians. Attire that did not meet these criteria was defined as casual (e.g., polo shirts, blue jeans). Donning of hospital-issued or physician-owned "scrubs" was recorded when these data were available.



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In order to understand whether culture influenced perceptions of physician attire, we assessed study outcomes by country and region of origin. Studies were also further categorized as follows: context of care was defined as the location where the patient was receiving care (e.g. intensive care, urgent care, hospital or clinic). A clinical encounter was defined as a face-to-face clinical interaction between physician and patient during which the physician was wearing the study specific attire or the attire of interest. Acute care was defined as care provided in an emergency department, intensive care unit, or urgent care unit; all other settings were classified non-acute. We defined family medicine, internal medicine, private practice clinics and inpatient medicine wards as studies involving medicine populations whereas studies that included patients from various specialties (e.g., internal medicine, surgery) or various locations (e.g., clinic, hospital) were classified as being "mixed." Reports that included dermatology, orthopedics, obstetrics and gynecology, podiatry and surgical populations were classified as "procedural" studies.

To standardize and compare outcomes across studies, the following terms were used to indicate positive perceptions or preference for a particular attire: satisfaction, professionalism, competence, comfort, trust, confidence, empathy, authoritative, scientific, knowledgeable, approachable, "easy to talk to", friendly, courteous, honest, caring, respect, kind, "spent enough time", humorous, sympathetic, polite, clean, tidy, responsible, concerned, "ability to answer questions" and "took problem seriously." Conversely, terms such as scruffy,

aloof, unkempt, untidy, unpleasant, relaxed, intimidating, impolite, rushed were considered negative outcomes denoting non-preference for the tested attire.

### *Risk of Bias in Individual Studies*

As recommended by the Cochrane Collaboration, two authors independently assessed risk of study bias using the Downs and Black Scale.[15] This instrument uses a point-based system to estimate the quality of a given study by rating domains such as internal and external validity, bias, and statistical power. A priori, studies that received a score of 12 or greater were considered high quality. Inter-rater agreement for adjudication of study quality was calculated using Cohen's kappa statistic.

## **RESULTS**

Of 1,044 citations, 42 studies met initial inclusion criteria. Following exclusion of duplicate and ineligible articles, 27 studies were included in the systematic review (Figure 1).[15 16-43] Included studies ranged in size from 77 to 1,446 patients. Although many studies did not provide gender information, when identified, a similar number of male and female participants were included across studies (33.4% male vs. 53.6% female in 25 studies).[15 16 17 20-22 24-29 31-37 39-43][44] Three studies performed in obstetric and gynecology populations included only female patients.[21 24 37] Inter-rater agreement for

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agreement on eligibility and abstraction of data were excellent ( $\kappa=0.94$  and  $0.90$ , respectively).

Many of the included studies were conducted in the United States ( $n=10$ )[1 18 20 21 23-25 32 37 38]; however, other geographic locations including Canada ( $n=2$ ),[17 36] UK, Ireland and Scotland ( $n=5$ ),[19 26 27 35 40] Asia ( $n=34$ ),[5 22 29 42], other European nations ( $n=45$ ),[30 31 34 39 41], Australia and New Zealand ( $n=2$ ),[28 33], ~~and~~ the Middle East ( $n=1$ )[16] ~~and~~ Brazil ( $n=1$ )[43] were also represented. With respect to temporality, ~~49-22~~ of the ~~27-30~~ included studies were published within the last decade;[1 5 16 17 20-24 26 27 30-34 37 39-43] however, several studies were published more than ten years ago.[18 19 25 28 29 35 36 38] ~~Six-Seven~~ studies specified the inclusion of patients who had at least a high school or college-level education;[1 16 17 21 36 39 41] however, the remaining studies did not report the educational level of their population.

With respect to the specialties where studies were performed, a number of medical disciplines including internal medicine, surgery, obstetrics and gynecology, family practice, dermatology, podiatry and orthopedics were represented. The context of care within the ~~27-30~~ individual studies varied substantially and spanned both hospitalized and outpatient settings. Medical and surgical clinics, emergency departments, hospital wards, private family practice clinics, urgent and intensive care units, and military-based clinics were also featured in the included studies (**Table 1**).

Of the [27-30](#) included studies, [25-28](#) studied specific patient perceptions and preferences regarding physician attire,[1 5 16-32 34-38 40-43] while 2 only measured preference attire.[33 39] In total, more than 32 unique patient perceptions were reported across the included studies. The most common patient perceptions studied were confidence in their physician (n=129), satisfaction (n=9), professionalism (n=7), perceived competence (n=7), comfort (n=6) and knowledge (n=65). Studies obtained input from patients regarding how attire influenced their perceptions of physicians through a variety of measures, including written questionnaires, face-to-face question/answer sessions, and surveys either before or following clinical care episodes. The instruments used to obtain patient input regarding physician attire included pictures of male and female models dressed in various attire, written descriptions of attire, as well as feedback regarding physician encounters either before or after a clinical service was provided to the patient.

A preference for specific physician attire or positive influence of physician attire on patient perceptions was reported in [48-21](#) of the [27-30](#) studies ([7067%](#)).[1 5 16 17 20-22 26-28 31 33-37 39-43] When patients voiced a preference or were influenced by physician attire, formal attire was almost always preferred followed closely by white coats either with or without formal attire. In studies from the Far East, traditional attire was associated with increased patient comfort with their physician;[5 22] however, this was not the case in the single study from the Middle East where traditional apparel was not preferred by

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patients over formal attire.[16] -Notably, patient age was often predictive of attire preference with patients older than 40 years of age uniformly preferring formal attire compared to younger patients in 6-7 studies.[20 28 29 33 35 39 41] Conversely, younger patients often felt that scrubs were perfectly appropriate or preferred over formal attire.[27 37 39 42] These preferences extended to items such as facial piercings, tattoos, loose hair, training shoes and informal foot wear in 2-3 studies among younger patients.[20 33 42] Regardless of attire, being well-groomed in appearance and displaying visible nametags were viewed favorably by patients when this question was specifically asked in the included studies.

*Influence of Geography on Attire Preferences*

Geography was found to influence perceptions of attire, perhaps reflecting cultural, fashion, or ethnic expectations. For instance, only 4 of the 10 US-based studies reported that attire influenced patient perceptions regarding their physician. In comparison, both Canadian studies reported a preference for formal attire and a white coat.[17 36] Similarly, among 5 studies from the United Kingdom (UK), Scotland and Ireland,[19 26 27 35 40] 4 reported that patients preferred formal attire or white coats.[26 27 35 40] Similarly, 3-4 of 54 studies from other European nations found that patient preferences, trust or satisfaction were influenced by physician attire.[31 34 39 41] Of these 4 studies, 2-3 studies found a preference for formal attire or white coats[31 34 41] compared to 1 where scrubs were preferred[39] (**Figure 2**).

Five-Six studies included patients from Asia, Australia, and New Zealand.[5 22 28 29 33 42] Of the 3-4 Asian studies,[5 22 29 42] 2 were performed in Korea[5 22] and 1-2 in Japan.[29 42] Both studies from Korea concluded that physician attire and white coats positively influenced patient confidence, trust and satisfaction. [5 22] While the-one Japanese study reported that the majority of patients older than 70 years preferred white coats, satisfaction was not statistically affected by white coats during consultations.[29] Conversely, another study from Japan found that formal attire with a white coat was considered the most appropriate style of dress for a physician.[42] However, the 2 studies conducted in Australia and New Zealand found that patients preferred white coats and formal attire when rating physicians.[28][33] Similarly, the single study from the Middle-East found that 62% of patients preferred male physicians to wear formal attire whereas 73% preferred female physicians to wear a long skirt. As with the single study from Brazil, there was also a significant preference for a white coat to be worn, regardless of physician gender. There was also a significant preference for a white coat to be worn, regardless of physician gender.[16 43]

#### *Influence of Clinical Encounters on Attire Preference*

Of the 27-30 included studies, 12 studies surveyed patients regarding their opinions about physician attire following a clinical encounter.[5 18 19 23-25 28-30 32 38 40] Within these 12 studies, only 3 (25%) reported that attire influenced

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patient perceptions of their physician.[5 28 40][~~5-28-40-44~~] Formal attire without white coat was preferred in 1 of the 3 studies;[40](~~McLean, 2006 #40;McLean, 2005 #39~~) a white coat with other attire not specified was preferred in 2 studies.[5 28] However, in the remaining 9 studies, patients did not voice any attire preference following a clinical encounter suggesting that attire may be less likely to influence patients in the context of receiving care.

Conversely, clear preferences regarding physician attire were reported in ~~163~~ of ~~45-18~~ studies where patients received either written descriptions (n=1)[20] or pictures of physician attire without a corresponding clinical interaction with a physician (n=~~4417~~).[1 16 17 21 22 26 27 31 33-37 39 41-43] The majority of these studies (n=~~108~~) preferred formal attire either with or without a white coat;[1 16 17 20 31 33 35 36 41 42] 3 studies reported a preference for scrubs with or without white coats,[21 37 39] whereas a white coat with other attire not specified was preferred in ~~54~~ studies (**Figure 3**).[22 26 27 34 43]

*Influence of Context of Care on Patient Preferences for Attire*

Context of care also influenced attire preference. For example, ~~4-6~~ studies conducted in general medicine outpatient clinics reported that patients preferred formal attire with or without a white coat,[1 16 35 36 41 42] while 3 reported preference for a white coat with other attire not specified.[5 22 26] Only 2 studies reported no attire preferences in this specific medical discipline in this setting.[29 30] Conversely, 4 out of 5 studies conducted in acute care settings reported no attire preferences;[18 19 32 38] only 1 study reported a preference of formal

attire with or without a white coats.[17] Of the 7 procedural studies that included patients from obstetrics and gynecology, gastroenterology, emergency care and surgery, [20 21 23 24 34 37 40] 3 reported either no specific preference for attire[23 24 40] or preference for scrubs over other attire.[21 37] Only 2 of the 7 studies reported preference for formal attire or white coats in these settings.[20 34] Studies categorized as being "mixed" in context (n=~~65~~) correspondingly reported heterogeneous preferences, spanning no preference for attire, to preference for formal attire, white coat and scrubs with white coats only[25 27 31 33 39 43] (**Figure 4**).

#### *Risk of Bias Within Included Studies*

We assessed risk of bias within the included ~~27-30~~ studies using the Downs and Black Quality Scale. Studies with higher quality were characterized by the fact that they more commonly reported characteristics of both included and excluded patients and provided more accurate descriptions of attire based interventions. Using this scale, ~~87~~ of the ~~27-30~~ included studies were associated with higher methodological quality (**Table 2**). Inter-rater agreement for study quality adjudication was excellent ( $\kappa=0.87$ ).

#### **DISCUSSION**

In this systematic review examining the influence of physician attire on a number of patient perceptions, we found that formal attire with or without white coats, or white coat with other attire not specified was preferred in ~~over 60% half~~



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of the [27-30](#) included studies.[1 5 16 17 20 22 26-28 31 33-36 40-43] However, no specific preference for physician attire was demonstrated in [10-9](#) studies and preference for scrubs was noted in 3 procedural studies. Importantly, we found that elements such as patient age and context of care in addition to geography and population appear to influence perceptions regarding attire. For example, patients who received clinical care were less likely to voice preference for any type attire than patients that did not, perhaps exemplifying the importance of interaction over appearance. Similarly, older patients and those in European or Asian nations were more likely to prefer formal attire than those from the U.S. Collectively, these findings shed new light on this topic and suggest that although professional attire may be an important modifiable aspect of the physician-patient relationship, finding a “one-size-fits-all” approach to optimal physician dress code is improbable. Rather, “tailored” approaches to physician attire that take into account patient, provider and contextual factors appear necessary.

In an ever-changing medical landscape, patient satisfaction has become a focal point for providers and health-systems. Therefore, preferences regarding physician attire have become a topic of considerable interest as a means to improve first-impressions and perceptions regarding quality of care. Why may patient perceptions and preferences vary so greatly across studies? Multiple reasons are possible. First, our review supports the notion that patients often harbor conscious and unconscious biases when it comes to their preferences regarding physician attire.[7 38] For example, while many patients did not report

an attire preference when directly surveyed, several of our included studies found that images of patients dressed in white coats or formal suits were more often associated with perceptions of trust and confidence even if patients also expressed no specific preferences regarding attire.[17 18 38] In support, studies that included physician encounters were less likely to find specific preferences (3/12 studies) compared to studies conducted outside of a physician-patient meeting (15/18 studies). These likely subconscious beliefs are important to acknowledge, especially patients from a “baby-boomer” generation who often conflate formal attire with physician competence and confidence.[20 35] Second, the influence of cultural aspects on attire expectations is likely to be substantial on attire preferences. As noted in our review, studies originating from the UK, Asia, Ireland and Europe most often expected formal attire with or without white coats; attire that did not include these dress-codes were least preferred. Third, the influence of context of care on expectations regarding physician dress is important to acknowledge. A defined “uniform” for physicians may be an expectation for certain patients and/or specific settings, given that procedural studies found either no preference for attire<sup>21,22,38</sup> or preference for scrubs over other forms of attire.[21–37] Finally, it is important to remember that sartorial style is but skin-deep and not a surrogate for medical knowledge or competence. Even the best-dressed physicians are likely to fare poorly in the eyes of their patients if medical expertise is perceived absent.

Our results must be interpreted in the context of important limitations.

**Comment [CP1]:** Vineet, I took this out here because there were 2 procedural studies that favored formal attire.

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First, like all systematic reviews, this is an observational study that can only assess trends, not causality, using available data. Second, the inclusion of a diverse number of study designs and patient populations creates a high-likelihood of unmeasured confounding and bias. Third, only 7-8 of the included studies were rated as being at low risk-of-bias using the Downs and Black scale. This finding reflects in general the limited quality of this literature and suggests that while physician attire may be important, more methodologically rigorous studies are needed to better understand and truly harness this aspect to improve patient satisfaction. Fourth, a wide variety of related but often ill-defined patient perceptions or preferences were measured within the included studies; although we collapsed these categories into more uniform measures, our ability to draw insights from these diverse outcomes is limited. Finally, we specifically did not take into consideration risk of infection associated with attire. Since a recent study examined this in considerable detail,[12] our review complements the literature in this regard.

Despite these limitations, our review has notable strengths including a thorough literature search, stringent inclusion and exclusion criteria, and use of an externally validated quality-tool to rate studies. Second, our review was guided by the conceptual understanding that culture, tradition, patient expectations and settings influence perceptions related to physician attire. Filtering and assessing studies in this fashion provided us with insights when, if and how physician attire influences patient perceptions. Finally, we also included

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10 163 new articles that have been published since the last comprehensive review  
11 of this topic;[11] inclusion of these new studies (including a substantial number of  
12 studies from diverse countries and healthcare settings) lends greater external  
13 validity and importance to our findings.  
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17 How may hospitals and healthcare facilities use these data to effect policy  
18 decisions? Our review suggests that formal attire is almost always preferred with  
19 respect to physician attire may be unwise given the heterogeneous evidence-  
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22 base and methodological quality of available data. After contacting human  
23 resource professionals, other administrators and researching information  
24 available on their public websites at all 10~~After contacting human resource~~  
25 ~~professionals and other administrators at 9~~ of the top 10 2013-2014 *US News &*  
26 *World Report* Best Hospitals, we found that 54 had written guidelines calling for  
27 formal and professional attire throughout their institutions. Our findings suggest  
28 that such sweeping policies that apply to all healthcare specialties, settings and  
29 acuities of care may paradoxically not improve patient satisfaction, trust or  
30 confidence. Rather, interventions that test the impact of when and how care is  
31 delivered, types of patients encountered, and approaches used to measure  
32 patient preferences are needed. In order to better tailor physician attire to patient  
33 preferences and improve available evidence, we would recommend that  
34 healthcare systems capture the "voice of the customer" in individual care  
35 locations (e.g., intensive care units, emergency departments) during clinical care  
36 episodes. The use of a standardized tool that incorporates variables such as  
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patient age, educational level, ethnicity and background will help contextualize these data in order to derive individualized policies not only for each area of the hospital, but also for similar health systems in the world.

In summary, the influence of physician attire on patient perceptions is complex and multifactorial. It is likely that patients harbor a number of beliefs regarding physician dress that are context and setting-specific. Studies targeting the influence of such elements represent the next logical step in improving patient satisfaction. Hospitals and healthcare facilities must begin the hard work of examining these preferences using standardized approaches in order to improve patient satisfaction, trust and clinical outcomes.

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Final Approval: V. Chopra, C. Petrilli, S. Saint, M. Mack, A. Hickner, J. Petrilli.

**COMPETING INTERESTS:**

None for all coauthors

**DATA SHARING:**

The authors have posted their data sets on Dryad.

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Table 1: Characteristics of Included Studies

| Authors<br>Year<br>Location                                 | Study Design  | Clinical<br>Setting<br>(Context)              | Patient Characteristics |                        |   |           | Attire Compared   |                            | Clinical<br>Encounter<br>(Y/N) | Perceptions/<br>Preferences<br>Measured                               | Influence/<br>Preference<br>Expressed<br>for Attire | Pertinent Results and Comments   |
|---|---|---|-------------------------|------------------------|---|-----------|---|----------------------------|--------------------------------|---|---|--|
|   |   |   | N                       | Mean<br>Age<br>(years) | Education<br>Level                              | %<br>Male | Types of attire   | White<br>Coat<br>Specified |                                |   |   |  |
| Al-Ghobain et al.<br>2012<br>Riyadh,<br>Saudi<br>Arabia[16] | Picture-based survey<br>and face-to-face<br>interview of patients<br>awaiting care  | General<br>medicine clinic<br>(Outpatient)    | 399                     | 37.2                   | 66%<br>were at least<br>high-school<br>educated | 57.9%     | Males: Formal<br>Attire, Scrubs,<br>National Attire<br><br>Females:<br>Formal Attire,<br>Scrubs | Yes                        | No                             | Confidence<br>Knowledge<br>Respect                                    | Yes; Formal<br>Attire                               | -Male and female patients preferred Formal Attire<br>-85% indicated preference for White Coats<br>-Confidence, competence, apparent medical knowledge and<br>expertise was not significantly associated with the attire or<br>gender of provider (p=0.238)   |
| Au et al.<br>2013<br>Alberta,<br>Canada[17]                 | Cross-sectional,<br>picture-based survey;<br>family members<br>reviewed pictures and<br>rated factors such as<br>age, sex, grooming,<br>tattoos, etc.               | Three intensive<br>care units<br>(Acute Care) | 337                     | N/R                    | 60%<br>College or<br>university<br>educated     | 32%       | Formal Attire +<br>White Coat,<br>Suit, Casual<br>Attire, Scrubs                                | Yes                        | No                             | Caring<br>Competence<br>Honesty<br>Knowledge                          | Yes; Formal<br>Attire and<br>White Coat             | -Formal Attire + White Coat was rated as being most<br>important when first meeting a physician<br>-Neat grooming and visible name tags were also important<br>-When selecting preferred providers from a panel of pictures,<br>Formal Attire and White Coat were most preferred<br>-Physicians in Formal Attire: viewed as being most<br>knowledgeable<br>-Physicians in Scrubs or a White Coat: viewed as being most<br>competent to perform a procedure |
| Baevsky et al.<br>1998<br>Massachusetts,<br>USA[18]         | Prospective encounter-<br>based, non-randomized<br>exit-survey of patients<br>conducted after<br>receiving care.<br>Physicians alternated<br>attire on daily basis. | Urban urgent<br>care clinic<br>(Acute Care)   | 596                     | N/R                    | N/R   | N/R       | Formal Attire +<br>White Coat,<br>Scrubs + White<br>Coat  | Yes                        | Yes                            | Degree of<br>Concern<br>Knowledge<br>Polite/Courteous<br>Satisfaction | No<br>Preference                                    | -No differences seen between attires with regard to patient<br>satisfaction<br>-Mean ranks were higher for Scrubs + White Coat regarding<br>courtesy, seriousness and knowledge<br>- 18% of physicians broke from attire protocol during the<br>study  |

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| Boon et al. 1994<br>Sheffield, England[19]        | Prospective questionnaire following clinical interaction                             | Accident and Emergency Department (Acute Care)                                 | 329 | N/R   | N/R   | N/R | White Coat, Casual Attire, Scrubs  | Yes | Yes | Professionalism<br>Neat<br>Scruffy | No Preference            | -Style of dress did not affect patient perceptions of medical staff<br>-Average visual analogue scale results did not differ between White Coat, Casual Attire and Scrubs (9.14 vs. 8.98 vs. 8.98)<br>-However, patients often failed to correctly recall physician attire when surveyed  |
| Budny et al. 2006<br>Iowa and NY USA[20]          | Description-based survey of patients awaiting care                                   | Podiatric clinics in private practice and hospital-based settings (Procedural) | 155 | 18-25: 7%<br>26-40: 15%<br>41-55: 32%<br>56-70: 19%<br>>70: 26% | N/R   | 36% | Formal Attire, Casual Attire, Scrubs   | Yes | No  | Confidence                         | Yes; Formal Attire       | -68% of all patients reported more confidence if physicians donned formal attire<br>-Formal Attire was preferred among older patients (Medicare) and patients who received care in private practice settings<br>-Females preferred Formal Attire more than male patients  |
| Cha et al. 2004<br>Ohio, USA[21]                  | Picture-based survey regarding patient preferences for attire                        | Obstetrics and Gynecology clinic at an academic medical center (Procedural)    | 184 | Approximately 66% ≤25 years of age                              | Approximately 66% at least high-school educated | 0%  | Formal Attire + White Coat, Formal attire - White Coat; Scrubs + White Coat; Casual Attire + White Coat, Casual Attire - White Coat, Scrubs – White Coat | Yes | No  | Comfort<br>Confidence              | Yes; Scrubs + White Coat | -63% of patients stated that physician clothing did not influence their comfort with the physician<br>-62% reported that physician clothing did not affect their confidence in the physician<br>-However, following pictures, comfort level of patients and perceived competence of physicians were greatest for images of physicians dressed in white coats and scrubs.<br>-Comfort level was least for physicians wearing casual attire |
| Chang et al. 2011<br>Seoul, Republic of Korea[22] | Picture-based survey regarding preferences for attire prior to clinical consultation | Alternative medicine clinic at an academic medical center (Outpatient)         | 153 | 43.3  | N/R   | 32% | White Coat, Formal Attire, Traditional Attire Casual Attire  | Yes | No  | Comfort<br>Competence<br>Trust     | Yes; White Coat          | -Patients most preferred White Coats regardless of whether Western or Oriental physician portrayed in photographs<br>-Competence and trustworthiness ranking: White Coat, Traditional, Formal Attire and, lastly Casual Attire<br>-Comfort ranking: Traditional Attire, White Coat, Formal Attire and Casual Attire   |

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| Chung et al.<br>2012<br>Kyunggido,<br>Republic of<br>Korea[5] | Prospective, non-<br>randomized, clinical<br>encounter-based survey<br>of patients conducted<br>after receiving care.   | Traditional<br>Korean<br>medical clinic<br>(Outpatient)   | 143  | 37.7                    | N/R | 34% | White Coat,<br>Formal Attire,<br>Traditional<br>Attire,<br>Casual Attire     | Yes | Yes | Comfort<br>Competence<br>Empathy<br>Satisfaction<br>Trust  | Yes; White<br>Coat | -White coat was associated with competence,<br>trustworthiness and patient satisfaction<br>-Traditional attire led to greater patient comfort and<br>contentment with the physician<br>-No specifics regarding clothing under white coat provided   |
| Edwards et al.<br>2012<br>Texas,<br>USA[23]                   | Prospective non-<br>randomized, clinical<br>encounter-based<br>questionnaire.<br>Physician attire rotated<br>after 12-weeks   | Outpatient<br>surgical clinic<br>at a military<br>teaching<br>hospital<br>(Procedural)  | 570  | N/R                     | N/R | N/R | Scrubs + White<br>Coat,<br>Traditional<br>Attire                             | Yes | Yes | Appropriateness  | No<br>Preference   | -Surgeon clothing did not affect patient's opinions<br>-Patients felt it was appropriate for surgeons to wear Scrubs<br>in the clinic<br>-No preference regarding attire by 71% of those who replied<br>-50% of patients in either group (Scrubs vs. no-Scrubs) felt<br>that white coats should be worn<br>-30.7% response rate; demographic data not collected   |
| Fischer et al.<br>2007<br>New Jersey,<br>USA[24]              | Prospective non-<br>randomized, clinical<br>encounter-based<br>questionnaire;<br>physicians were<br>randomly assigned to<br>wear one of three attire<br>types each week                 | Outpatient<br>obstetrics and<br>gynecology<br>clinics at a<br>university<br>hospital<br>(Procedural)  | 1116 | 37.3                    | N/R | 0%  | Formal Attire +<br>White Coat,<br>Casual Attire<br>+/- White Coat,<br>Scrubs | Yes | Yes | Comfort<br>Competence<br>Friendly &<br>Courteous<br>Hurried<br>Knowledge<br>Listened to<br>concerns<br>Professionalism<br>Satisfaction | No<br>Preference   | -Patient satisfaction with their physicians was high; attire did<br>not influence satisfaction<br>-Physicians in all three groups were viewed as professional,<br>competent and knowledgeable<br>-Among 20 physician providers, 8 preferred Casual Attire, 7<br>preferred Formal Attire, and 5 preferred Scrubs   |
| Friis et al.<br>1988<br>California,<br>USA[25]                | Picture-based survey;<br>patients who had<br>received care from a<br>resident physician<br>during a prior visit were<br>surveyed regarding<br>their preferences for<br>physician attire | Internal<br>medicine clinic,<br>emergency<br>room, internal<br>medicine ward,<br>community-<br>based internal<br>medicine clinic<br>(Mixed) | 200  | N/R<br>[Mode:<br>20-29] | N/R | 40% | White Coat<br>Formal Attire<br>Casual Attire                                 | Yes | Yes | Confidence<br>Hurried<br>Neatness<br>Satisfaction<br>Sympathy  | No<br>Preference   | -Most patients voiced no attire preference; however, 64%<br>said neatness of dress was moderately to very important<br>-78% rated their physician as neat or very neat<br>-Variances between clinical settings: ward patients more<br>frequently said female physicians should wear a white coat<br>and skirt (27% vs. 5%, p<.01)<br>-While participating physicians were all residents, level of<br>resident training was not taken into account by the survey |



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| Gallagher et al.<br>2008<br>Dublin,<br>Ireland[26]        | Picture-based survey of<br>patients awaiting care  | Outpatient<br>endocrinology<br>clinic in a<br>tertiary referral<br>hospital<br>(Outpatient)         | 124  | 52.3                                       | N/R   | 50% | White Coat,<br>Formal Attire,<br>Suit,<br>Casual Attire,<br>Scrubs  | Yes | No  | Appropriateness<br>of attire<br>Comfort   | White Coat                            | -White Coat was most often preferred by both male and<br>female patients<br>-Scrubs and Casual Attire were least preferred<br>-Limited description of Casual Attire worn by both genders of<br>physicians and Formal Attire worn by female physicians were<br>provided   |
| Gherardi et al.<br>2009<br>West Yorkshire,<br>England[27] | Picture-based survey in<br>multiple care settings  | Outpatient<br>clinics,<br>inpatient<br>wards,<br>emergency<br>departments<br>(Mixed)                | 511  | N/R  | N/R   | 44% | White Coat,<br>Formal Attire,<br>Suit,<br>Casual Attire,<br>Scrubs  | Yes | No  | Confidence  | White Coat                            | -White Coat was the most confidence-inspiring attire in all<br>hospital settings<br>-Younger patients more tolerant of Scrubs<br>-Patients had most confidence in physicians wearing Scrubs<br>in the emergency department vs. other settings<br>-White Coat was worn with Formal Attire limiting ability to<br>parse out impact of each element; survey conducted in a<br>brief time frame                              |
| Gooden et al.<br>2001<br>Sydney,<br>Australia[28]         | Cross-sectional, clinical<br>encounter-based survey<br>of hospitalized patients  | Medical and<br>surgical wards<br>of two teaching<br>hospitals<br>(Inpatient)                        | 154  | Median 54                                  | N/R   | 58% | White Coat,<br>No White Coat  | Yes | Yes | Aloof<br>Approachable<br>Authoritativeness<br>Competence<br>Easy to talk to<br>Friendly<br>Knowledgeable<br>Preference<br>Professionalism<br>Scientific | White Coat                            | -Higher scores noted when White Coat was worn<br>-36% explicitly preferred physicians to wear White Coats<br>-Patient preference for physicians to wear a White Coat<br>correlated with preference to wear a uniform<br>-Older patients (53 or older) preferred White Coats more than<br>younger patients<br>-An imbalance between patients who saw providers with or<br>without a White Coat was reported (24% vs. 76%) |
| Hartmans et al.<br>2014<br>Leuven,<br>Belgium[41]         | Picture-based, cross-<br>sectional survey<br>administered online<br>through social media as<br>well as in-person in<br>waiting rooms | University<br>hospital-based<br>outpatient clinic<br>and related<br>offsite clinics<br>(Outpatient) | 1506 | 38.4                                       | 70.1%<br>completed at<br>least high<br>school | 32% | Formal Attire +<br>White Coat,<br>Formal Attire –<br>White Coat,<br>Semi-formal<br>Attire,<br>Casual Attire | Yes | No  | Confidence,<br>Ease with<br>physician   | Yes:<br>Formal Attire<br>+ White Coat | -Patients have the most confidence in a female doctor<br>wearing Formal Attire + White Coat, while they felt most at<br>ease with a female physician in Casual Attire<br>-Most confidence inspiring outfit of the older male physician<br>was Formal Attire + White Coat,<br>-The response of “No preference” was not included in this<br>study  |
| Ikusaka et al.<br>1999<br>Tokyo,<br>Japan[29]             | Clinical encounter-<br>based questionnaire;<br>physician rotated<br>wearing a white coat<br>weekly                                   | University<br>hospital<br>outpatient clinic<br>(Outpatient)   | 599  | White<br>Coat<br>Group: 50<br><br>No White | N/R   | 45% | Formal Attire +<br>White Coat,<br>Formal Attire –<br>White Coat   | Yes | Yes | Ease with<br>physician<br>Satisfaction  | No<br>Preference                      | -Although patients stated they preferred White Coats,<br>satisfaction was not statistically different between the groups<br>-Older patients ≥ 70 years of age preferred a White Coat over<br>those ≤70 (69% vs. 52%, p=0.002)  |

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|  |   |   |     | Coat Group:<br>47.8 |     |       |   |     |     |  |                                 |   |
| Kersnik et al. 2005<br>Krajska Gora, Slovenia[30]    | Patient allocation-blinded, clinical encounter-based survey; physicians alternated wearing a white coat daily | Outpatient, urban family practice (Outpatient)  | 259 | N/R                 | N/R | N/R   | White Coat, No White Coat   | Yes | Yes | Integrity Professionalism Satisfaction | No Preference                   | -There were no significant difference in patient satisfaction between the two groups<br>-34% and 19% of all respondents fully agreed or agreed that White Coats symbolize professional integrity<br>-Conversely, 25.9% and 8.5% either fully disagreed or disagreed that the White Coat represented professional integrity  |
| Kocks et al. 2010<br>Groningen, Netherlands[31]      | Picture-based survey of patient preferences   | Patients were interviewed at home; professionals were given a written survey at a symposium (Mixed) | 116 | 78                  | N/R | 56.9% | Formal Attire, Suit, Business-Casual Attire, Casual Attire                    | No  | No  | Preference Trust                       | Formal Attire                   | -Patients preferred Formal Attire and Suit over other attires<br>-Professionals preferred Formal Attire and Business-Casual attire over Casual Attire<br>-In general, patients were more tolerant of Casual Attire and less likely to have style preference than professionals  |
| Kurihara et al. 2014<br>Niigata and Tokyo, Japan[42] | Picture-based, self-administered questionnaires   | Outpatients at 5 pharmacies across Japan  | 491 | 51.9                | N/R | 40.3% | Formal Attire + White Coat, Formal Attire – White Coat, Casual Attire, Scrubs | Yes | No  | Appropriateness                        | Yes; Formal Attire + White Coat | -Formal Attire + White Coat was considered the most appropriate style of clothing followed by scrubs<br>-Formal Attire without a white coat for female physicians was felt to be inappropriate in 73% of patients vs. 24% who felt that Formal Attire without a White Coat was inappropriate for male physicians.<br>-73% of respondents felt that casual dress was inappropriate for male physicians vs. 79.8% for female physicians<br>-There was a statistically significant increase in the number of subjects over 50 years of age who thought scrubs were in appropriate compared to those aged 20-34 years.<br>-Study survey response rate was 35% |

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| Li et al.<br>2005<br>New York,<br>USA[32]                                  | Patient-allocation<br>blinded, picture-based,<br>quasi-experimental<br>before-and-after study;<br>physicians alternated<br>attire weekly | Urban<br>emergency<br>department in<br>a university<br>medical center<br>(Acute Care)  | 111 | 42   | N/R | 53%   | Formal Attire +<br>White coat,<br>Scrubs  | Yes | Yes  | Professionalism<br>Satisfaction  | No<br>Preference                    | -Physician attire was not associated with satisfaction or<br>professionalism in the emergency department during the<br>study<br>-No difference in attire preferences by patient age, gender,<br>race, or physician gender and race were noted<br>-Hawthorne effect possible as physicians were aware of<br>patient ratings and observations                    |
| Lill et al.<br>2005<br>Christchurch,<br>New<br>Zealand[33]                 | Picture-based survey of<br>patient preferences   | Inpatients and<br>outpatients<br>from a wide<br>range of wards,<br>medical and<br>surgical clinics<br>(Mixed)                                  | 451 | 55.9 | N/R | 47%   | White Coat,<br>Formal Attire,<br>Semi-formal<br>Semi-formal<br>with smile<br>Casual     | Yes | Yes for<br>inpatients<br>(survey<br>administere<br>d before<br>clinical<br>encounter<br>in<br>outpatients) | Preference for<br>physician based<br>on attire<br>displayed in<br>pictures | Semi-Formal<br>Attire with<br>smile | -Semi-formal Attire with a smile was preferred by patients<br>-Older patients preferred male and female physicians with<br>white coats more than other age groups<br>-Most patients thought physicians should always wear a<br>badge<br>-Smiling option in pictures may have introduced bias as this<br>was not used equally for all categories.               |
| Maruani et al.<br>2013<br>Tours,<br>France[34]                             | Picture-based,<br>prospective cross-<br>sectional study  | Outpatient<br>dermatology<br>patients of a<br>tertiary care<br>hospital, 2<br>dermatological<br>private<br>consulting<br>rooms<br>(Procedural) | 329 | 52.3 | N/R | 43.8% | White Coat,<br>Formal Attire,<br>Business-<br>Casual Attire,<br>Casual Attire           | Yes | No   | Confidence<br>Importance of<br>attire                                      | White Coat                          | -White Coats were preferred by hospital and private practice<br>outpatients significantly more than other attires, for both male<br>and female physicians<br>-60% of adult patients in either setting considered physician<br>attire important   |
| McKinstry et al.<br>1991<br>West Lothian<br>and Edinburgh,<br>Scotland[35] | Picture-based,<br>interviewer-led surveys<br>of patients using eight<br>standardized<br>photographs of<br>physicians in different        | 5 outpatient<br>general<br>medicine<br>clinics<br>(Outpatient)   | 475 | N/R  | N/R | 30.9% | Males:<br>Formal Attire +<br>White Coat,<br>Formal Attire –<br>White Coat,<br>Business- | Yes | No   | Acceptability<br>Confidence  | Formal Attire<br>+ White Coat       | -Male physicians: Formal Attire - White Coat was preferred<br>followed by Formal Attire + White Coat<br>-Female physicians: Casual Attire scored significantly lower<br>- patients and higher socioeconomic levels preferred Formal<br>Attire + White Coat to a greater extent than others.<br>-Majority of patients felt that the way their doctor's dress is |

|   |  |  |     |      |                                       |     |   |     |     |  |                            |  |
|---|--|--|-----|------|---------------------------------------|-----|---|-----|-----|--|----------------------------|--|
|   | attires  |  |     |      |                                       |     | Casual Attire<br><br>Females:<br>Formal Attire +<br>White Coat;<br>Business-<br>Casual,<br>Casual Attire  |     |     |  |                            | very important or quite important.<br>-Significant variations noted across sites suggest underlying patient- or site-level confounding.  |
| McLean et al.<br>2005<br>Surrey,<br>England[40]           | Clinical encounter-based questionnaire with one of two providers dressed in military uniform or civilian formal attire | Fracture clinic in a "District Hospital" (Procedural)  | 77  | 39   | N/R                                   | 62% | Military uniform,<br>Formal attire  | No  | Yes | Approachable<br>Confidence<br>Humorous<br>Hurried<br>Intimidation<br>Kindness<br>Polite/Courteous<br>Professionalism | Formal Attire              | -Civilian Formal Attire was felt more professional by patients<br>-No statistical differences were noted with respect to other dimensions including kindness, approachability, or confidence across attires<br>-This is small study with a small number of patients and only two providers; generalizability appears limited |
| McNaughton-Filion et al.<br>1991<br>Ontario<br>Canada[36] | Picture and description based-survey administered by a research-assistant or resident to both patients and physicians  | Urban, university hospital family practice and community-based family practice clinic (Outpatient) | 80  | N/R  | 54%<br>College or university educated | 41% | Formal Attire + White Coat,<br>Formal Attire – White Coat,<br>Casual attire + White Coat,<br>Casual Attire – White Coat,<br>Scrubs + White Coat | Yes | No  | Professionalism<br>Trust &<br>Confidence   | Formal Attire + White Coat | -Majority of patients surveyed believed Formal Attire + White Coats in male physicians would be more likely to inspire trust & confidence.<br>-Preferred attire for female physicians was less clear<br>-Most physicians opined that they should dress professionally, but White Coats were not necessary.                   |
| Niederhauser et al.<br>2009<br>Virginia,<br>USA[37]       | Picture and description-based survey of patient preferences  | Hospital-based obstetrics and gynecology clinics (Procedural)                                      | 328 | 26.4 | N/R                                   | 0%  | Military uniform + White Coat<br>Military uniform – White Coat,<br>Scrubs + White Coat, Scrubs – White Coat                                     | Yes | No  | Comfort<br>Confidence<br>Satisfaction  | Scrubs +/- White Coat      | -61% of patients preferred Scrubs<br>-83% of patients did not express a preference for White Coats.<br>-12% reported attire affects confidence in their physician's abilities<br>-13% reported attire affects how comfortable they are talking to their physician about general topics                                       |

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| Pronchik et al. 1998 Pennsylvania, USA[38] | Clinical encounter-based, prospective survey; All male students, residents and attendings assigned to wear or not wear a necktie according to a specified schedule; female providers were excluded | Emergency department of a community teaching hospital (Acute Care)           | 316 | N/R  | N/R   | N/R   | Necktie, No Necktie   | No  | Yes | Satisfaction Competence  | No Preference              | -Neckties did not influence patients' impression of medical care, time spent, or overall provider competence<br>-Higher "general appearance " ratings were noted among patients who believed their physician wore a Necktie during their clinical encounter<br>-Of note, 28.6% of patients incorrectly identified their physician as having worn a necktie on a No Necktie day   |
| Rehman et al. 2005 South Carolina USA[1]   | Picture-based, randomized, cross-sectional descriptive survey  | Outpatient medicine clinic at a Veterans-Affairs Medical Center (Outpatient) | 400 | 52.4 | 42.8% at least high school educated         | 54%   | Formal Attire + White Coat; Formal attire - White Coat, Casual Attire, Scrubs     | Yes | No  | Authoritative Compassionate Competence Confidence Preference Responsible Trustworthiness | Formal Attire + White Coat | -Significant preference for Formal Attire + White Coat<br>-Female respondents placed more importance on female physician attire than that of male physician attire<br>-Trend toward less preference for Formal Attire + White Coat when physician pictured was African-American  |
| Sotgiu et al. 2012 Sassari, Italy[39]      | Picture and description-based questionnaire  | Medical and surgical outpatient clinics (Mixed)                              | 765 | 43.2 | 45.8% finished high school or college-level | 7.5%  | Formal Attire + White Coat, Casual Attire + White Coat, Scrubs + White Coat       | Yes | No  | "Willingness to share health issues" with each of the physicians, but data not reported  | Scrubs + White Coat        | -The greatest proportion of patients preferred Scrubs + White Coat (47% for male physicians, 43.7% for female physicians respectively) followed by Formal Attire + White Coat (30.7% for male MD, 26.8% for female MD)<br>-Male patients preferred Formal Attire + White Coat for both male and female physicians; female patients preferred Scrubs + White Coat for both male and female physicians.<br>-Younger patients chose Scrubs + White Coat more often than older patients; older patients preferred Formal Attire + White Coat |
| Yonekura et al. 2013 Sao Paulo, Brazil[43] | Picture-based survey of patient preferences  | Inpatients and outpatients at a university hospital                          | 259 | 47.8 | N/R   | 42.9% | White Coat, Formal Attire + White Coat, Traditional Attire, Casual Attire, Scrubs | Yes | No  | Cleanliness Competence "Concern for patients" Confidence Knowledge                       | Yes; White Coat            | -The combined White Coat options in the survey were the most preferred by patients across all measured perceptions<br>-White Coat was preferred by patients in both routine outpatient appointments as well as emergency room visits<br>-Traditional attire was defined as "All White" without a white coat for both male and female physician models<br>-Physicians surveyed in this study expressed a preference for Formal Attire + White Coat for the male physician model and White Coat for the female physician model             |

Table 2: Risk of Bias Within Included Studies

| Author, Year, Location                              | Clinical Interaction? | Group              | Does the study provide estimates of the random variability in the data for the main outcomes? | Have the characteristics of the patients included and excluded been described? | Were study subjects in different intervention groups recruited over the same period of time? | Were incomplete questionnaires excluded? | Reviewer Scores | Risk of Bias Adjudication |
|---|-----------------------|--------------------|---|--|--|--|-----------------|---------------------------|
| Fischer et al. 2007<br>New Jersey, USA[24]          | Yes                   | Surgery/Procedural | 1   | 1  | 1  | 0  | 14 out of 27    | HighLow                   |
| Hartmans et al. 2014<br>Leuven, Belgium[41]         | No                    | Outpatient         | 1   | 0  | 1  | 1  | 14 out of 27    | HighLow                   |
| Gooden et al. 2001<br>Sydney, Australia[28]         | No                    | Mixed              | 0   | 1  | 1  | 0  | 13 out of 27    | HighLow                   |
| Baevsky et al. 1998<br>Massachusetts, USA[18]       | Yes                   | Acute Care         | 0   | 1  | 1  | 0  | 12 out of 27    | HighLow                   |
| Gherardi et al. 2009<br>West Yorkshire, England[27] | No                    | Mixed              | 1   | 1  | 1  | 1  | 12 out of 27    | HighLow                   |
| Lill et al. 2005<br>Christchurch, New Zealand[33]   | No                    | Mixed              | 1   | 1  | 1  | 0  | 12 out of 27    | HighLow                   |
| Niederhauser et al. 2009<br>Virginia,               | No                    | Surgery/Procedural | 0   | 1  | 1  | 0  | 12 out of 27    | HighLow                   |

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| USA[37]  |     |                    |   |   |   |   |                |          |
| Rehman et al. 2005<br>South Carolina<br>USA[1]             | No  | Medicine           | 0 | 1 | 1 | 0 | 12 out of 27   | HighLow  |
| Pronchik et al.<br>1998<br>Pennsylvania,<br>USA[38]        | Yes | Acute Care         | 0 | 1 | 1 | 0 | 11.5 out of 27 | Moderate |
| Au et al.<br>2013<br>Alberta,<br>Canada[17]                | No  | Acute Care         | 0 | 1 | 1 | 0 | 11.5 out of 27 | Moderate |
| Li et al.<br>2005<br>New York,<br>USA[32]                  | Yes | Acute Care         | 1 | 1 | 1 | 0 | 11.5 out of 27 | Moderate |
| Al-Ghobain et al.<br>2012<br>Riyadh,<br>Saudi Arabia[16]   | No  | Medicine           | 0 | 1 | 1 | 0 | 11 out of 27   | Moderate |
| Boon et al.<br>1994<br>Sheffield,<br>England[19]           | Yes | Acute Care         | 0 | 1 | 1 | 0 | 11 out of 27   | Moderate |
| Chung et al.<br>2012<br>Kyunggido,<br>Republic of Korea[5] | Yes | Medicine           | 1 | 1 | 0 | 0 | 11 out of 27   | Moderate |
| Edwards et al. 2012<br>Texas,<br>USA[23]                   | Yes | Surgery/Procedural | 0 | 1 | 1 | 1 | 11 out of 27   | Moderate |

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| Kersnik et al. 2005<br>Krajnska Gora, Slovenia[30] | Yes | Medicine           | 0 | 0 | 0 | 1 | 11 out of 27   | Moderate |
| Yonekura et al. 2013<br>Sao Paulo, Brazil[43]      | No  | Mixed              | 0 | 1 | 1 | 1 | 11 out of 27   | Moderate |
| Maruani et al. 2013<br>Tours, France[34]           | No  | Surgery/Procedural | 0 | 1 | 1 | 0 | 10.5 out of 27 | Moderate |
| Cha et al. 2004<br>Ohio, USA[21]                   | No  | Surgery/Procedural | 0 | 0 | 1 | 0 | 10.5 out of 27 | Moderate |
| Chang et al. 2011<br>Seoul, Republic of Korea[22]  | No  | Medicine           | 0 | 0 | 0 | 0 | 10.5 out of 27 | Moderate |
| Budny et al. 2006<br>Iowa and NY USA[20]           | No  | Surgery/Procedural | 0 | 1 | 1 | 0 | 10 out of 27   | Moderate |
| Ikusaka et al. 1999<br>Tokyo, Japan[29]            | Yes | Medicine           | 0 | 1 | 1 | 0 | 10 out of 27   | Moderate |
| McLean et al. 2005<br>Surrey, England[40]          | Yes | Surgery/Procedural | 0 | 0 | 1 | 1 | 10 out of 27   | Moderate |



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|--|-----|------------|---|---|---|---|---------------|----------|
|  |     |            |   |   |   |   |               |          |
| Kurihara et al. 2014 Ibaraki, Niigata and Tokyo, Japan[42]     | No  | Outpatient | 0 | 1 | 1 | 1 | 10 out of 27  | Moderate |
| Friis et al. 1988 California, USA[25]                          | Yes | Mixed      | 0 | 1 | 0 | 0 | 9.5 out of 27 | LowHigh  |
| Sotgiu et al. 2012 Sassari, Italy[39]                          | No  | Mixed      | 0 | 0 | 1 | 0 | 9.5 out of 27 | LowHigh  |
| Gallagher et al. 2008 Dublin, Ireland[26]                      | No  | Medicine   | 0 | 1 | 1 | 0 | 9 out of 27   | LowHigh  |
| Kocks et al. 2010 Groningen, Netherlands[31]                   | No  | Medicine   | 0 | 0 | 0 | 1 | 8 out of 27   | LowHigh  |
| McNaughton-Fillon et al. 1991 Ontario Canada[36]               | No  | Medicine   | 0 | 0 | 0 | 0 | 7.5 out of 27 | LowHigh  |
| McKinstry et al. 1991 West Lothian and Edinburgh, Scotland[35] | No  | Medicine   | 0 | 0 | 0 | 0 | 7 out of 27   | LowHigh  |

A priori, studies that received a score of 12 or greater were considered to be at low risk of bias; scores of 10-12 moderate risk of bias; and scores less than 10 at high risk of bias. Scores for key questions that differentiated studies at high vs. moderate and low risk of bias are shown. Scores shown represent independently rated and agreed-upon ratings by 2 reviewers.

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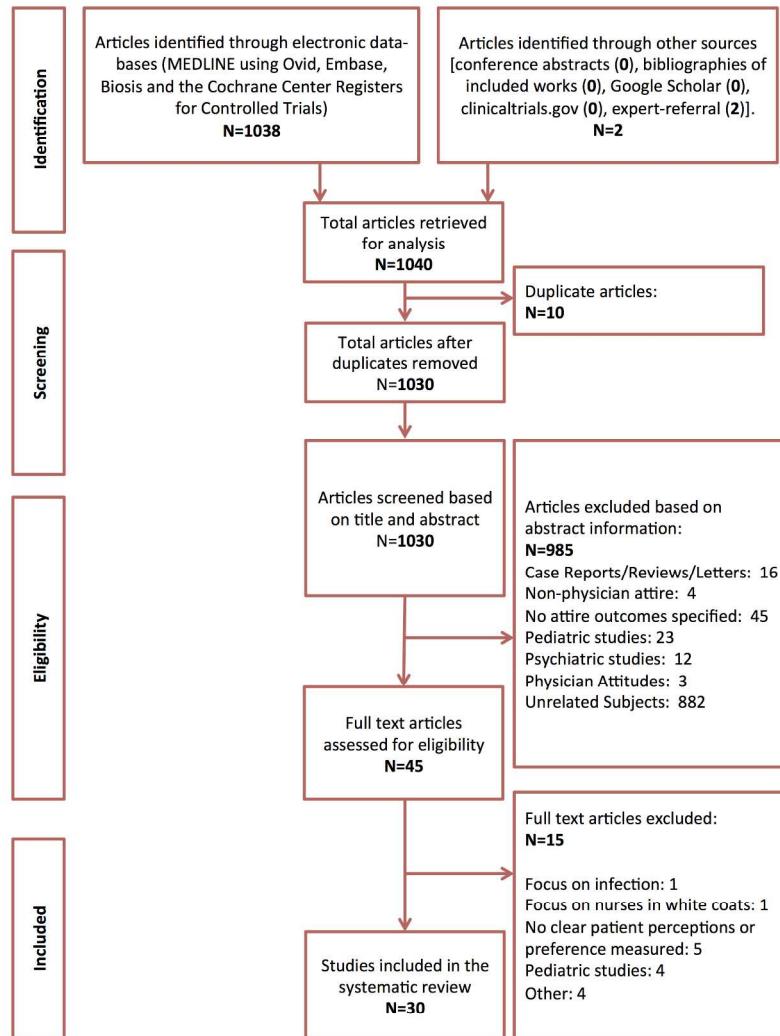
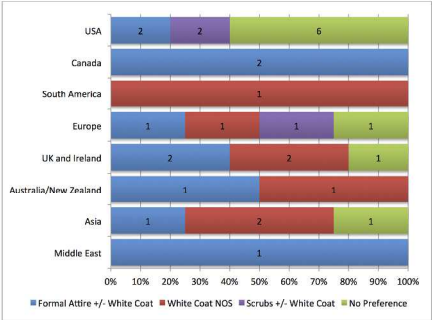


Figure 1: Study Flow Diagram  
215x279mm (300 x 300 DPI)

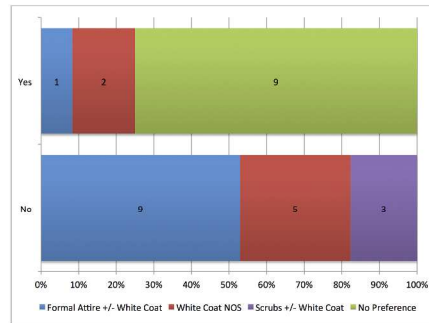
Figure 2: Stacked Bar Chart Showing Variation in Patient Preference for Physician Attire Across Geographic Regions



Key: Formal attire = collared shirt, tie and slacks for male physicians and blouse (with or without a blazer), skirt or suit pants for female physicians. White Coat = physician white coat as defined in each study; NOS=not otherwise specified; scrubs=surgical attire of varying colors with or without a white coat as defined in each study.

Figure 2  
355x215mm (300 x 300 DPI)

Figure 3: Stacked Bar Chart Showing Variation in Patient Preference for Physician Attire Associated with Clinical Encounters

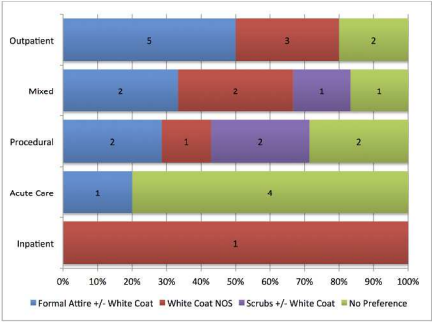


Key: Formal attire = collared shirt, tie and slacks for male physicians and blouse (with or without a blazer), skirt or suit pants for female physicians. White Coat = physician white coat as defined in each study; NOS=not otherwise specified; scrubs=surgical attire of varying colors with or without a white coat as defined in each study.

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Figure 3  
355x215mm (300 x 300 DPI)

Figure 4: Stacked Bar Chart Showing Variation in Patient Preference for Physician Attire Across Contextual Aspects of Care



Key: Formal attire = collared shirt, tie and slacks for male physicians and blouse (with or without a blazer), skirt or suit pants for female physicians. White Coat = physician white coat as defined in each study; NOS=not otherwise specified; scrubs=surgical attire of varying colors with or without a white coat as defined in each study.

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Figure 4  
355x215mm (300 x 300 DPI)



# PRISMA 2009 Checklist

| Section/topic                      | #  | Checklist item  | Reported on page # |
|------------------------------------|----|---|--------------------|
| <b>TITLE</b>                       |    |   |                    |
| Title                              | 1  | Identify the report as a systematic review, meta-analysis, or both.   | 1                  |
| <b>ABSTRACT</b>                    |    |   |                    |
| Structured summary                 | 2  | Provide a structured summary including, as applicable: background; objectives; data sources; study eligibility criteria, participants, and interventions; study appraisal and synthesis methods; results; limitations; conclusions and implications of key findings; systematic review registration number. | 3-4                |
| <b>INTRODUCTION</b>                |    |   |                    |
| Rationale                          | 3  | Describe the rationale for the review in the context of what is already known.  | 5-6                |
| Objectives                         | 4  | Provide an explicit statement of questions being addressed with reference to participants, interventions, comparisons, outcomes, and study design (PICOS).  | 5-6                |
| <b>METHODS</b>                     |    |   |                    |
| Protocol and registration          | 5  | Indicate if a review protocol exists, if and where it can be accessed (e.g., Web address), and, if available, provide registration information including registration number.   | No protocol        |
| Eligibility criteria               | 6  | Specify study characteristics (e.g., PICOS, length of follow-up) and report characteristics (e.g., years considered, language, publication status) used as criteria for eligibility, giving rationale.  | 6-7                |
| Information sources                | 7  | Describe all information sources (e.g., databases with dates of coverage, contact with study authors to identify additional studies) in the search and date last searched.  | 6-7                |
| Search                             | 8  | Present full electronic search strategy for at least one database, including any limits used, such that it could be repeated.   | In Supp. File      |
| Study selection                    | 9  | State the process for selecting studies (i.e., screening, eligibility, included in systematic review, and, if applicable, included in the meta-analysis).   | 7-8                |
| Data collection process            | 10 | Describe method of data extraction from reports (e.g., piloted forms, independently, in duplicate) and any processes for obtaining and confirming data from investigators.  | 8-9                |
| Data items                         | 11 | List and define all variables for which data were sought (e.g., PICOS, funding sources) and any assumptions and simplifications made.   | 8-10               |
| Risk of bias in individual studies | 12 | Describe methods used for assessing risk of bias of individual studies (including specification of whether this was done at the study or outcome level), and how this information is to be used in any data synthesis.  | 10                 |
| Summary measures                   | 13 | State the principal summary measures (e.g., risk ratio, difference in means).   | n/a                |
| Synthesis of results               | 14 | Describe the methods of handling data and combining results of studies, if done, including measures of consistency (e.g., $I^2$ for each meta-analysis).  | n/a                |





PRISMA 2009 Checklist

Page 1 of 2

| Section/topic                 | #  | Checklist item   | Reported on page # |
|-------------------------------|----|--|--------------------|
| Risk of bias across studies   | 15 | Specify any assessment of risk of bias that may affect the cumulative evidence (e.g., publication bias, selective reporting within studies).   | 9                  |
| Additional analyses           | 16 | Describe methods of additional analyses (e.g., sensitivity or subgroup analyses, meta-regression), if done, indicating which were pre-specified.   | n/a                |
| RESULTS                       |    |  |                    |
| Study selection               | 17 | Give numbers of studies screened, assessed for eligibility, and included in the review, with reasons for exclusions at each stage, ideally with a flow diagram.  | 10, Fig 1          |
| Study characteristics         | 18 | For each study, present characteristics for which data were extracted (e.g., study size, PICOS, follow-up period) and provide the citations.   | 10-16<br>Table 1   |
| Risk of bias within studies   | 19 | Present data on risk of bias of each study and, if available, any outcome level assessment (see item 12).  | 15-16<br>Table 2   |
| Results of individual studies | 20 | For all outcomes considered (benefits or harms), present, for each study: (a) simple summary data for each intervention group (b) effect estimates and confidence intervals, ideally with a forest plot. | n/a                |
| Synthesis of results          | 21 | Present results of each meta-analysis done, including confidence intervals and measures of consistency.  | n/a                |
| Risk of bias across studies   | 22 | Present results of any assessment of risk of bias across studies (see Item 15).  | Table 2            |
| Additional analysis           | 23 | Give results of additional analyses, if done (e.g., sensitivity or subgroup analyses, meta-regression [see Item 16]).  | n/a                |
| DISCUSSION                    |    |  |                    |
| Summary of evidence           | 24 | Summarize the main findings including the strength of evidence for each main outcome; consider their relevance to key groups (e.g., healthcare providers, users, and policy makers).                     | 16                 |
| Limitations                   | 25 | Discuss limitations at study and outcome level (e.g., risk of bias), and at review-level (e.g., incomplete retrieval of identified research, reporting bias).  | 18                 |
| Conclusions                   | 26 | Provide a general interpretation of the results in the context of other evidence, and implications for future research.  | 19-20              |
| FUNDING                       |    |  |                    |
| Funding                       | 27 | Describe sources of funding for the systematic review and other support (e.g., supply of data); role of funders for the systematic review.   | 1                  |

## APPENDIX SEARCH STRATEGY

### Ovid MEDLINE

1. exp Clothing/
2. (attire or clothes or clothing or white coat or scrubs or dress or necktie or appearance).ti,ab.
3. 1 or 2
4. (doctor\* or physician\*).ti,ab.
5. exp Physicians/
6. 4 or 5
7. 3 and 6
8. exp Patient Satisfaction/
9. exp Patients/px [Psychology]
10. exp Physician-Patient Relations/
11. (patient\* adj1 (confidence or trust or perception\* or perceive\* or attitude\* or prefer\*)).ti,ab.
12. 8 or 9 or 10 or 11
13. 7 and 12

### Embase

- #4.12 #4.7 AND #4.11
- #4.11 #4.8 OR #4.9 OR #4.10
- #4.10 patient\*:ab,ti AND (confidence:ab,ti OR trust:ab,ti OR perception\*:ab,ti OR perceive\*:ab,ti OR attitude\*:ab,ti OR prefer\*:ab,ti)
- #4.9 'doctor patient relation'/exp
- #4.8 'patient satisfaction'/exp
- #4.7 #4.3 AND #4.6
- #4.6 #4.4 OR #4.5
- #4.5 doctor\*:ab,ti OR physician\*:ab,ti
- #4.4 'physician'/exp
- #4.3 #4.1 OR #4.2
- #4.2 attire:ab,ti OR clothes:ab,ti OR clothing:ab,ti OR white:ab,ti AND coat:ab,ti OR scrubs:ab,ti OR dress:ab,ti OR necktie:ab,ti OR appearance:ab,ti
- Jul 6, 201228,759
- #4.1 'clothing'/exp

### Biosis Previews

- # 6 #4 AND #3 AND #2 AND #1
- Refined by: Document Type=( MEETING )
- # 5 #4 AND #3 AND #2 AND #1
- # 4 TS=patient\*
- # 3 TS=(satisfaction or confidence or trust or perception\* or perceive\* or attitude\* or prefer\*)
- # 2 TS=(doctor\* or physician\*)
- # 1 TS=(attire or clothes or clothing or white coat or scrubs or dress or necktie or appearance.